



INTRODUCTION TO
AMOT
INVESTOR PRESENTATION
JANUARY 2020

COMPANY INFORMATION ALL
AS OF 30 SEPTEMBER 2019
UNLESS STATED OTHERWISE





START



END

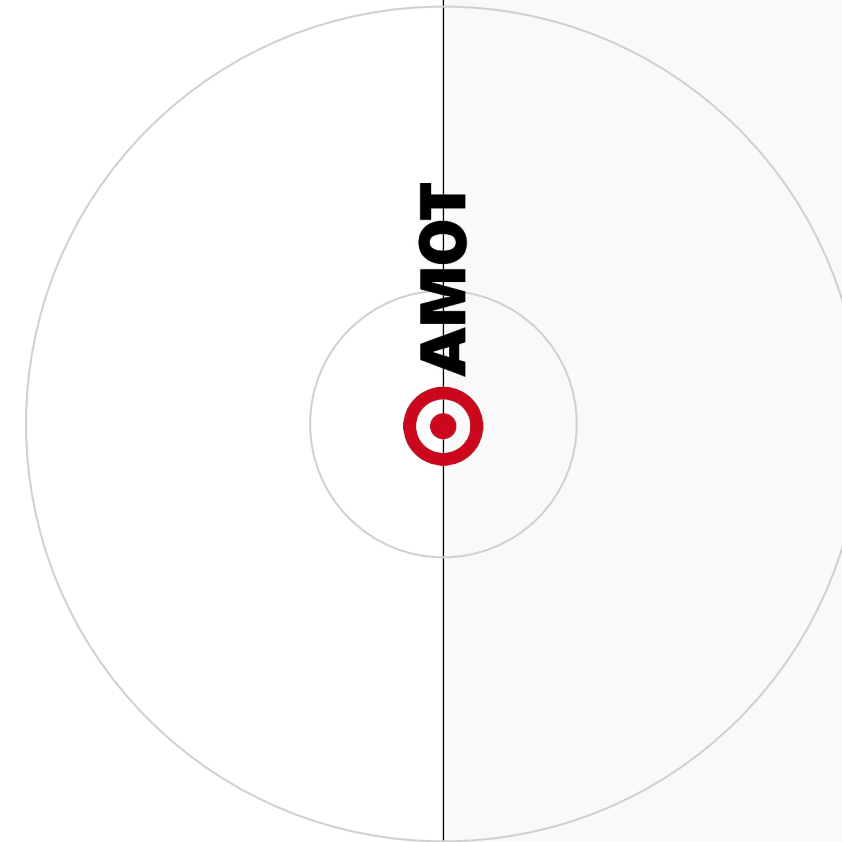
INVESTOR PRESENTATION



NEXT SLIDE



PREVIEWS SLIDE



CONTENT

6-8	AMOT INTRODUCTION
9-16	SUPPORTIVE MACRO ENVIRONMENT
17-27	HIGH QUALITY PORTFOLIO
28-31	ROBUST DEVELOPMENT PIPELINE
32-37	SUPERIOR FINANCIAL RETURNS
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ONE OF THE LARGEST
PUBLICLY-TRADED,
DEVELOPERS,
OWNERS AND MANAGERS
OF OFFICE, RETAIL AND
LOGISTIC REAL ESTATE IN
ISRAEL

convenience translation
\$ 1= NIS 3.5

PRESENTATION
CONTENT



INTRODUCTION

ONE OF THE LARGEST
PUBLICLY-TRADED,
DEVELOPERS,
OWNERS AND MANAGERS
OF OFFICE, RETAIL AND
LOGISTIC REAL ESTATE IN
ISRAEL



AMOT INTRODUCTION



AMOT AT A GLANCE

ONE OF THE LARGEST PUBLICLY-TRADED OWNERS,
MANAGERS AND DEVELOPERS OF REAL ESTATE IN ISRAEL

\$3.6⁽¹⁾

TOTAL REAL ESTATE VALUE (GAV) - USD 3.6 BILLION
ALL LOCATED IN ISRAEL.

72% IN TEL AVIV METROPOLITAN

72% OF THE TOTAL OPERATING PROPERTY VALUE IS
LOCATED IN GREATER TEL AVIV AREA.

1.4Msqm⁽¹⁾

TOTAL AREA: 1,400,000 SQUARE METRES.
APPROXIMATELY 943,000 SQM OF RENTAL SPACE.

(1) INCLUDES ACQUISITIONS MADE AFTER
THE LAST REPORTING PERIOD.

TEL AVIV 35

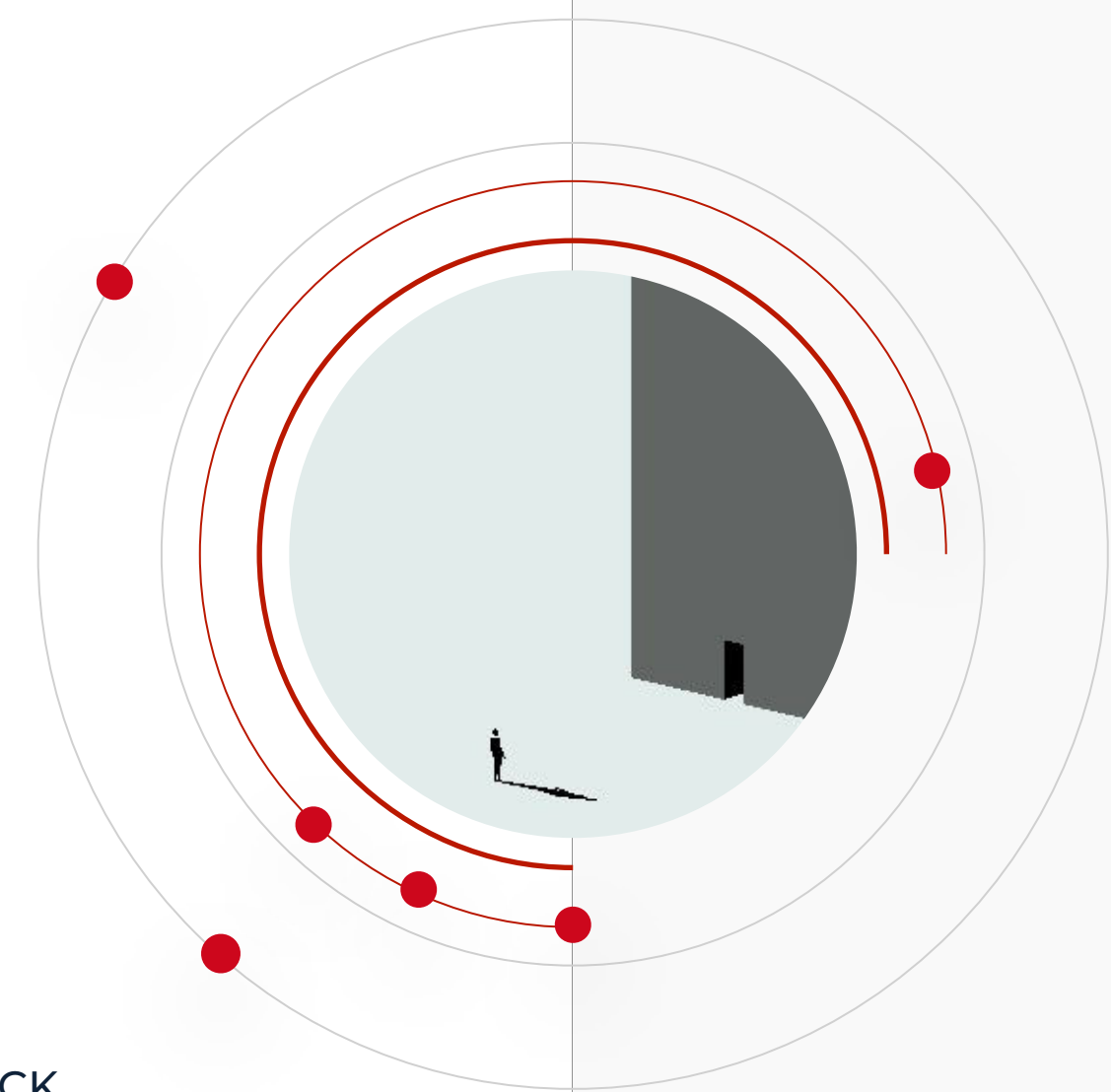
ONE OF THE 35 LARGEST COMPANIES ON THE ISRAELI STOCK
EXCHANGE AND INCLUDED IN THE FOLLOWING INDICES:
TEL AVIV 35, TEL-AVIV - REAL ESTATE AND TEL-AVIV - DIVIDEND.

INVESTMENT GRADE CREDIT RATING

THE COMPANY'S BONDS ARE RATED **ILAA/STABLE** BY S&P MAALOT
AND **ILAa2/STABLE** BY MOODY'S MIDROOG (ISRAELI SCALE).

LONG TERM COMMITTED SHARE HOLDER

56% OWNED BY ALONY HETZ, A LEADING REAL ESTATE GROUP
WITH EXTENSIVE TRACK RECORD IN COMMERCIAL REAL ESTATE.



ONE OF THE LARGEST
PUBLICLY-TRADED,
DEVELOPERS,
OWNERS AND MANAGERS
OF OFFICE AND
INDUSTRIAL REAL ESTATE
IN ISRAEL

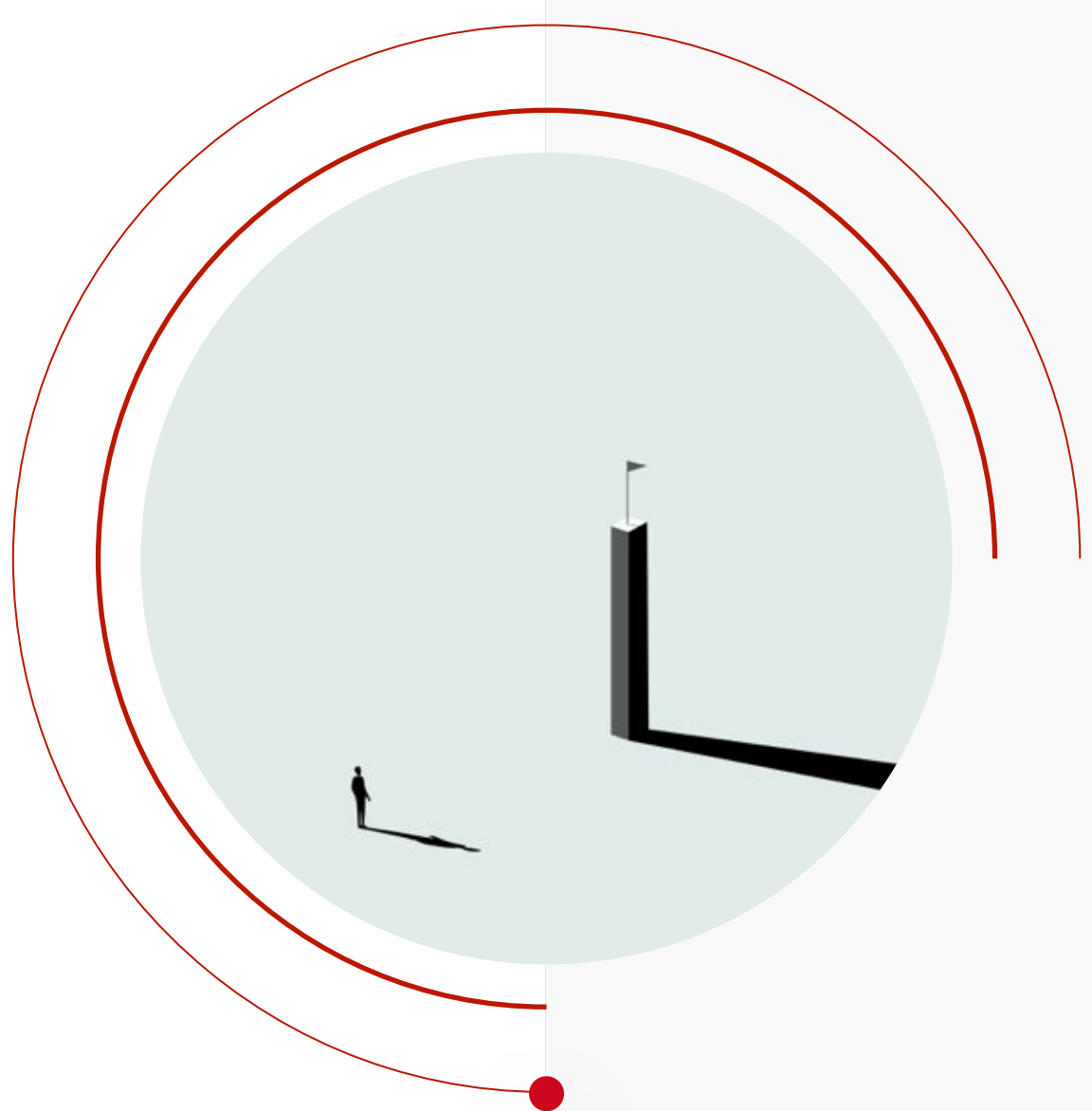


**AMOT
INTRODUCTION**



WHY AMOT?

KEY INVESTMENT HIGHLIGHTS



- | | |
|---|---|
| ATTRACTIVE ISRAELI ECONOMIC ENVIRONMENT COUPLED WITH STRONG LOCAL REAL ESTATE FUNDAMENTALS. | 1 |
| PORTFOLIO FOCUSED ON GREATER TEL AVIV REGION, ISRAEL'S GROWTH ENGINE. | 2 |
| HIGH QUALITY PORTFOLIO OF PROPERTIES, FOCUSED ON OFFICE, LOCATED IN PRIME LOCATIONS. | 3 |
| STRONG DEMAND FROM A DIVERSE SET OF INTERNATIONAL AND LOCAL TENANTS. | 4 |
| PREEMINENT DEVELOPER WITH A ROBUST PIPELINE TO FUEL GROWTH. | 5 |
| TOP-RATED FINANCIAL POSITION. | 6 |
| PROVEN TRACK RECORD OF DELIVERING SHAREHOLDER VALUE. | 7 |
| QUARTERLY DIVIDEND DISTRIBUTION ACCORDING TO A CLEAR DIVIDEND POLICY. | 8 |

KEY INVESTMENT HIGHLIGHTS





ENVIRONMENT

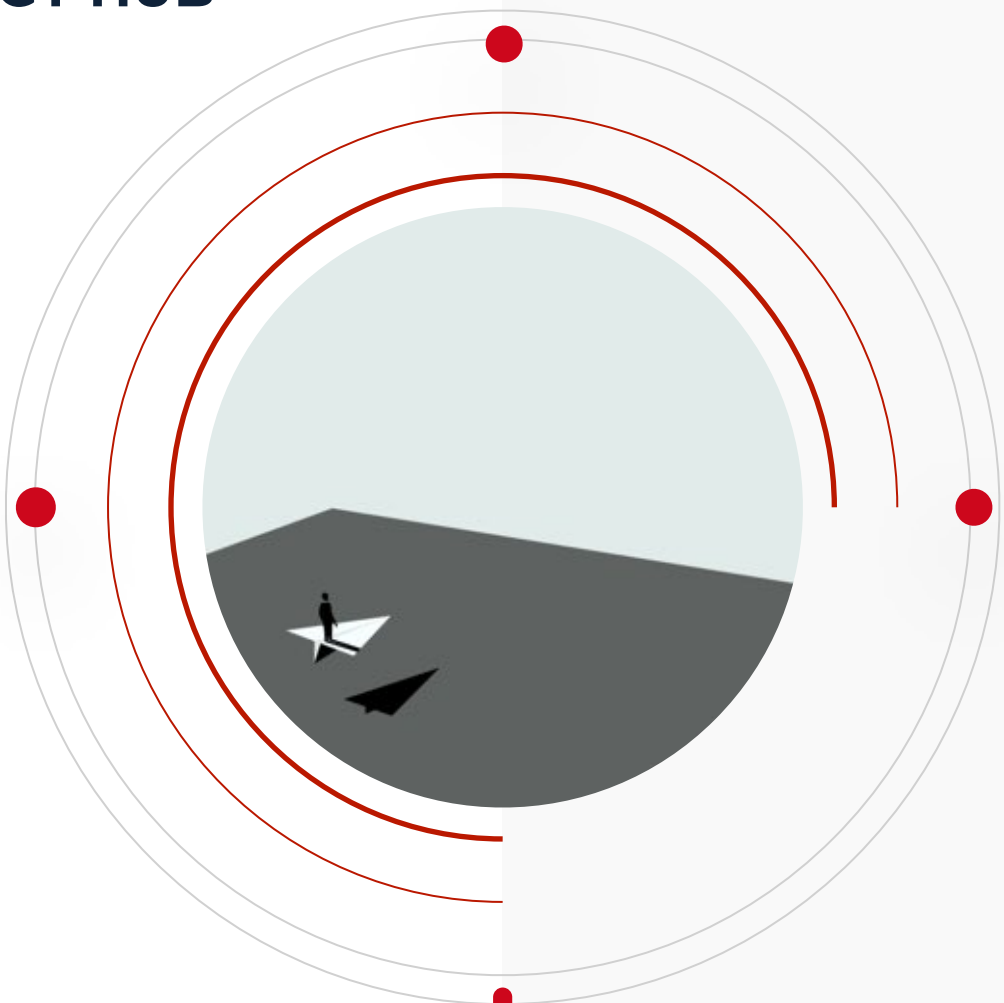
SUPPORTIVE MACRO
ENVIRONMENT AND LOCAL
REAL ESTATE
FUNDAMENTALS



SUPPORTIVE MACRO ENVIRONMENT

EXPOSURE TO THE LEADING ISRAELI ECONOMY

ISRAEL BOASTS STRONG ECONOMIC FUNDAMENTALS AND HAS BECOME A GLOBAL TECHNOLOGY HUB



ISRAEL BOASTS STRONG ECONOMIC FUNDAMENTALS AND HAS BECOME A GLOBAL TECHNOLOGY HUB

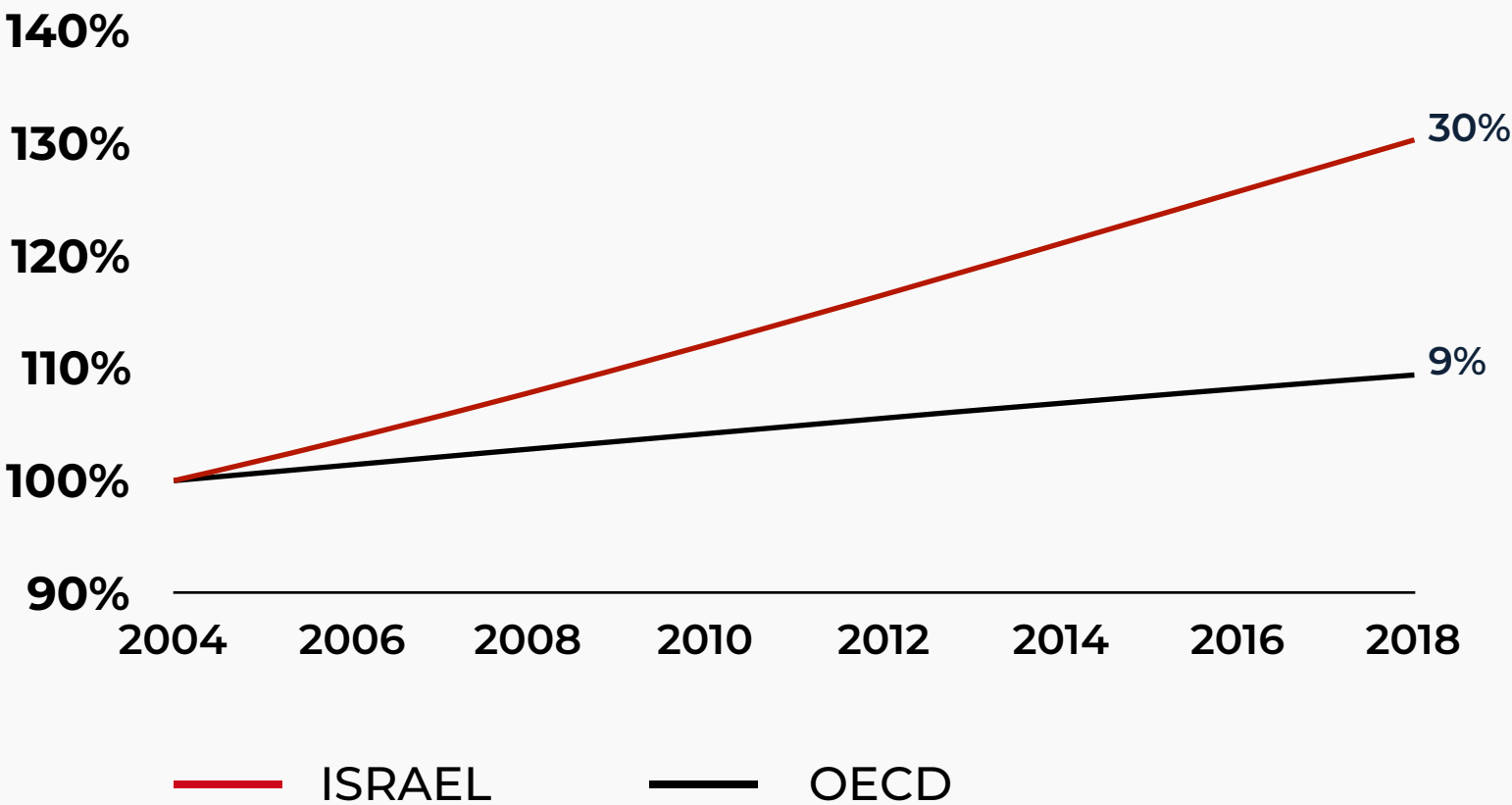


SUPPORTIVE ENVIRONMENT

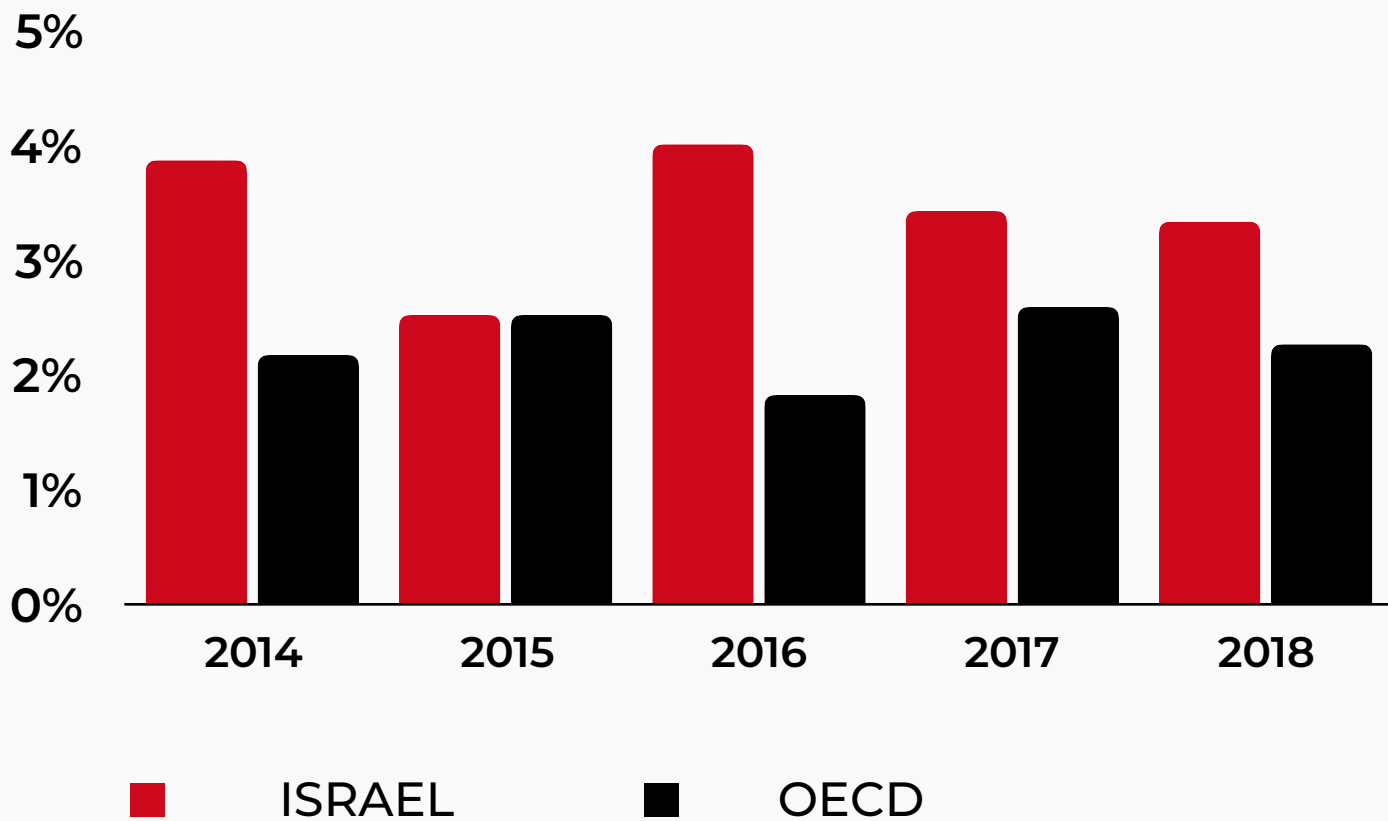


IMPRESSIVE ECONOMIC FUNDAMENTALS

ROBUST POPULATION GROWTH (INDEXED-BASED AT 100%)

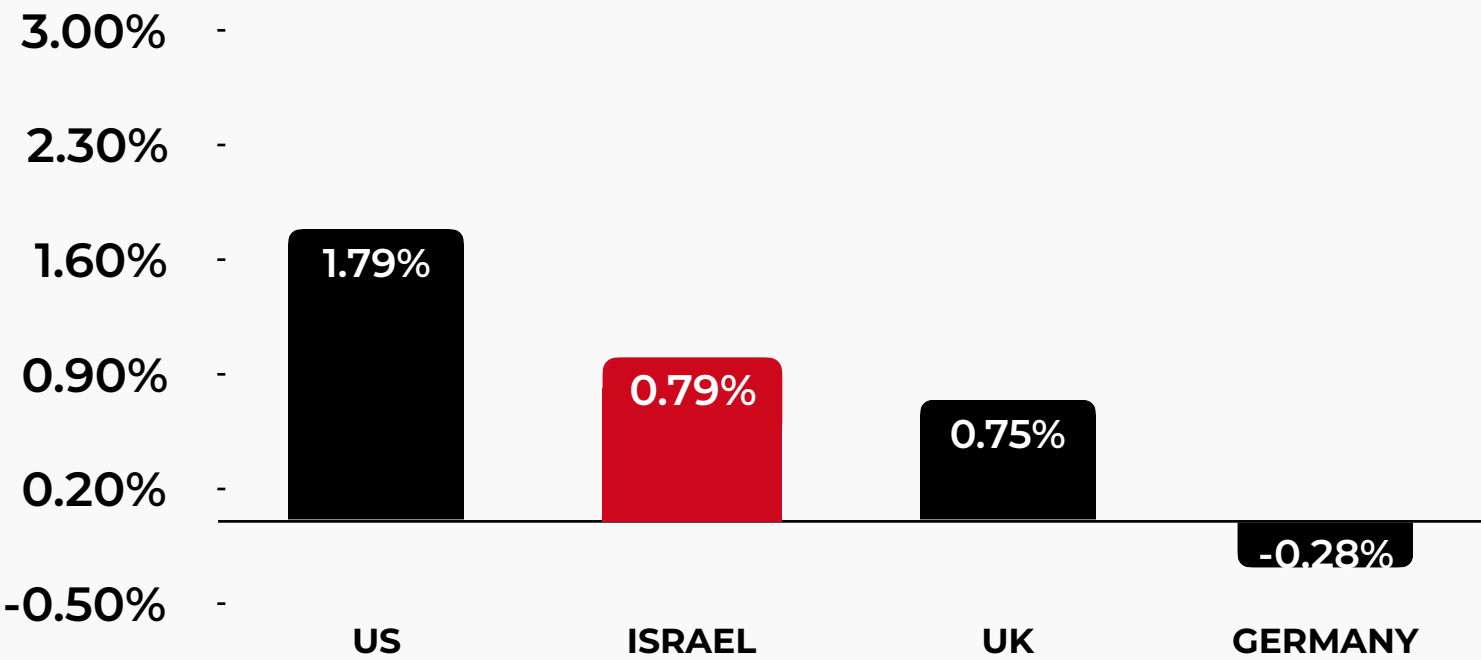


SUPERIOR GDP GROWTH (% PER YEAR) ⁽¹⁾



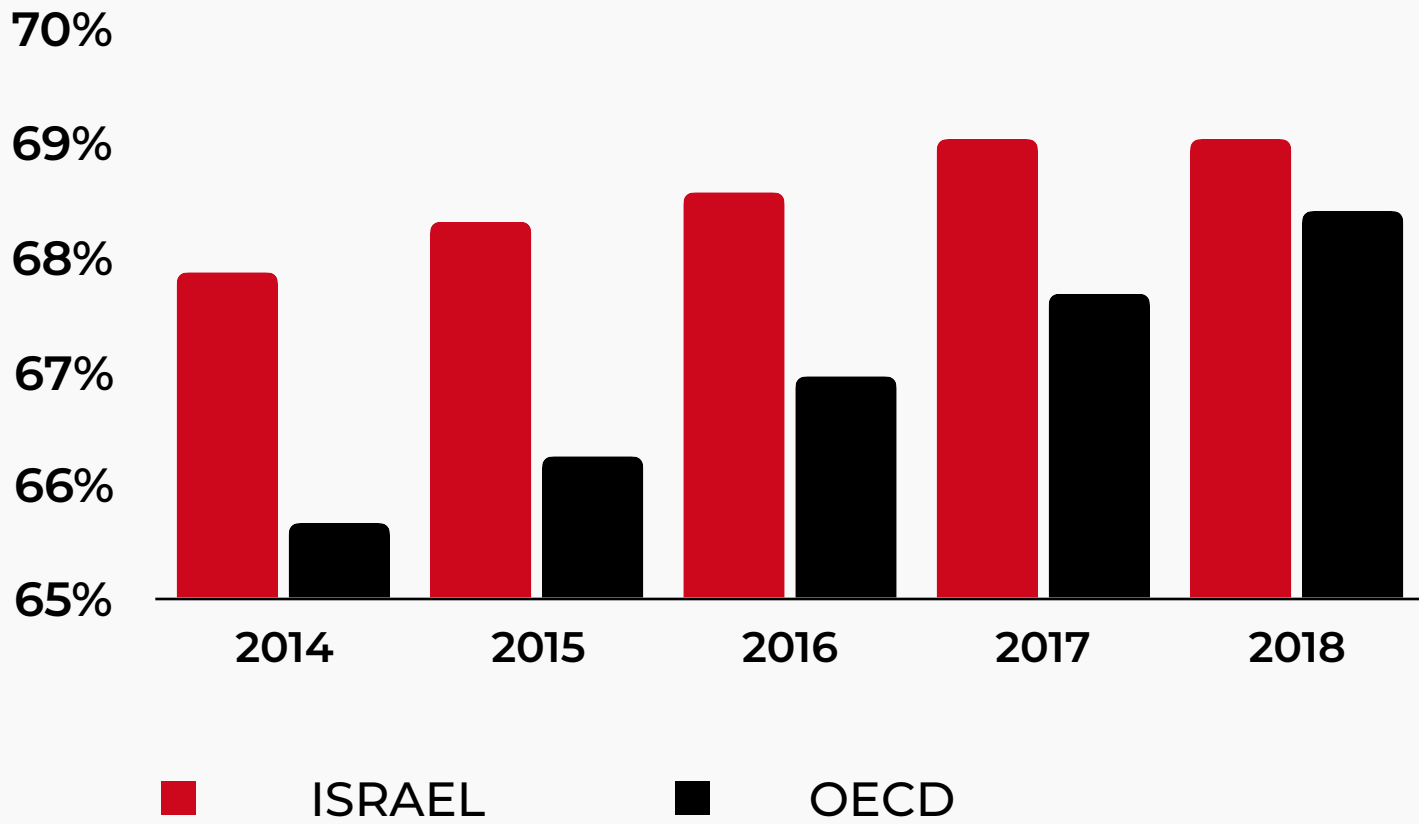
(1) PER CAPITA GDP IN ISRAEL OF USD 38,000, VERY CLOSE TO THE EU PER CAPITA GDP OF USD 41,000.

LOW INTEREST RATES (%) ⁽²⁾



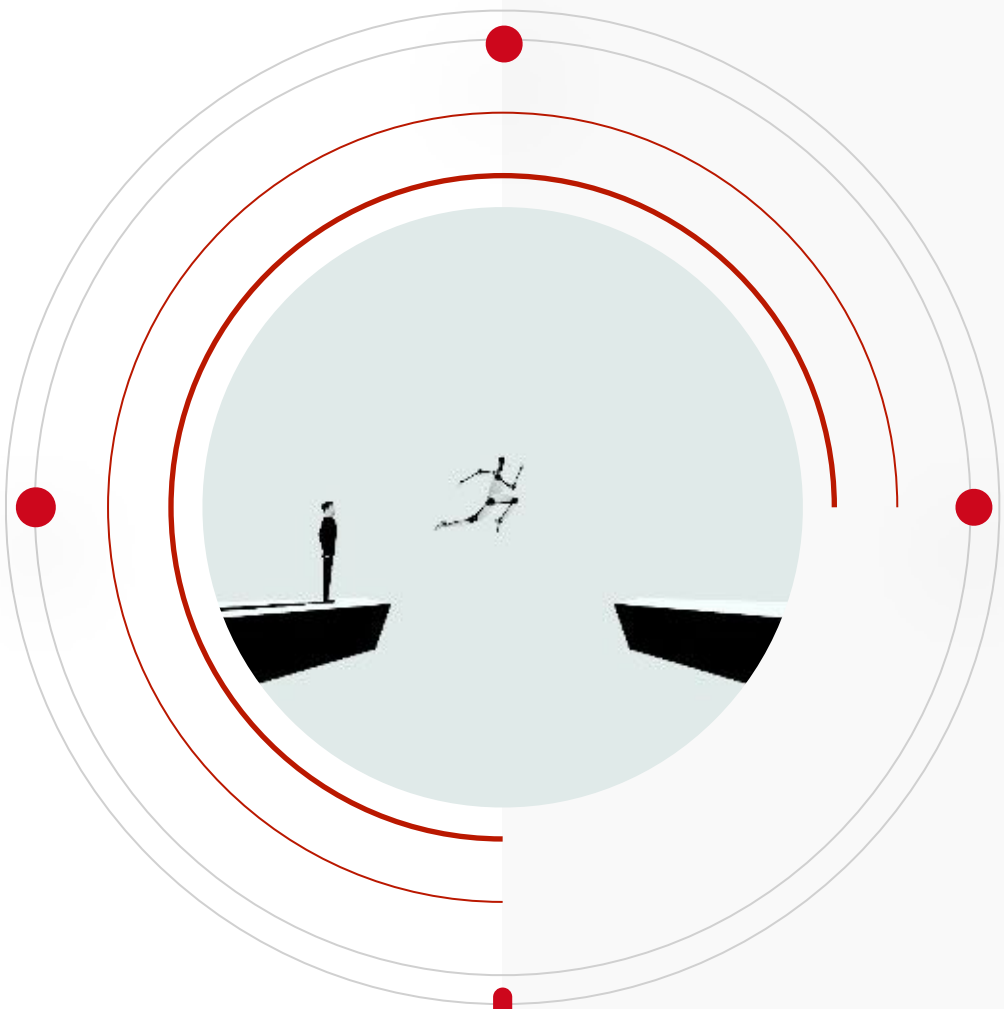
(2) 10 YEARS GOVERNMENT BOND YIELDS.
SOURCES: CENTRAL BUREAU OF STATISTICS (CBS), OECD, FACTSET AS OF 5 JANUARY 2020

HIGH EMPLOYMENT RATE (%)



EXPOSURE TO THE LEADING ISRAELI ECONOMY

ISRAEL BOASTS STRONG ECONOMIC FUNDAMENTALS AND HAS BECOME A GLOBAL TECHNOLOGY HUB



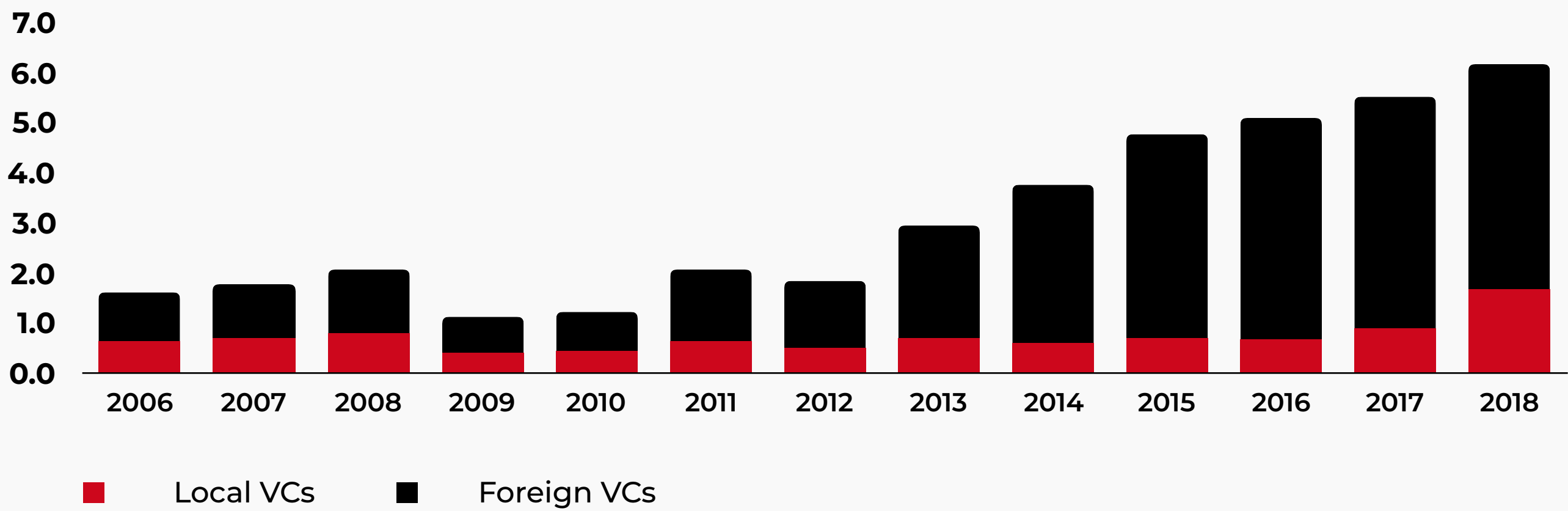
ISRAEL BOASTS STRONG ECONOMIC FUNDAMENTALS AND HAS BECOME A GLOBAL TECHNOLOGY HUB



SUPPORTIVE ENVIRONMENT

GLOBAL TECHNOLOGY HUB

GROWING VC INVESTMENTS IN ISRAEL (\$,BN)



MAJOR TECH COMPANIES WITH R&D CENTRES IN ISRAEL



SOURCES: IVC, MINISTRY OF ECONOMY AND INDUSTRY

TEL AVIV - KEY HIGHLIGHTS

	37.5%	RESIDENT AGED 25-44 (VERSUS 26% ACROSS REST OF COUNTRY)
	147% OF NATIONAL AVERAGE	HIGHER INCOMES THAN ISRAELI AVERAGE
	c.2,000+	HIGH-TECH COMPANIES BASED IN TEL AVIV
	1/3rd	CAPITAL RAISING BY HIGH TECH COS. IN TEL AVIV AS % OF TOTAL CAPITAL RAISED IN ISRAEL
	9 of 10	LARGEST TECH COMPANIES IN THE WORLD
	70+	INTERNATIONAL R&D CENTERS

SOURCE: TEL AVIV STATISTICAL YEARBOOK (2018), IVC, TEL AVIV
STARTUP CITY REPORT

TEL AVIV AS A GLOBAL BUSINESS DESTINATION

TEL AVIV AS ISRAEL'S
GROWTH ENGINE

+

INTRO
DUCTION

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TEL AVIV SITS AT THE
CENTRE OF ISRAEL'S
TECHNOLOGY HUB

SUPPORTIVE
ENVIRONMENT

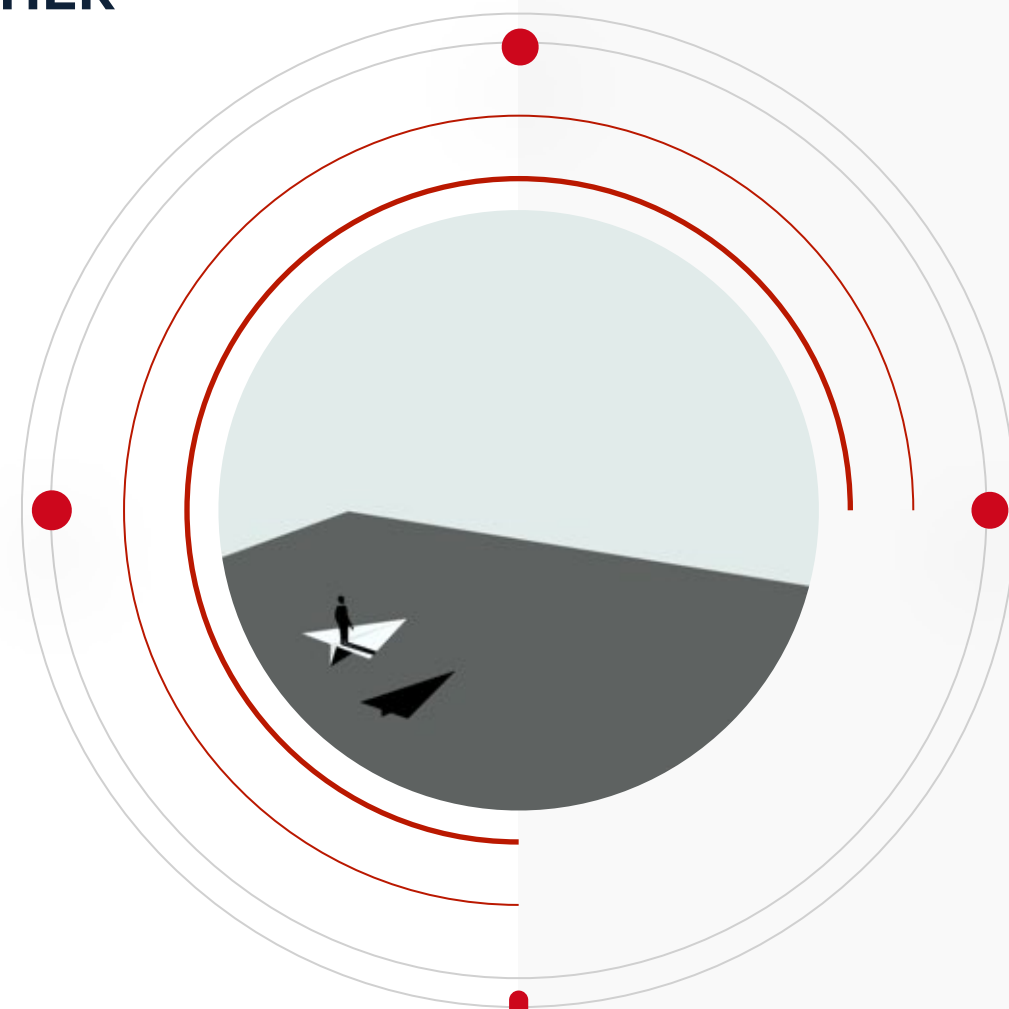
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AMOT INVESTMENTS



ATTRACTIVE TEL AVIV OFFICE MARKET FUNDAMENTALS

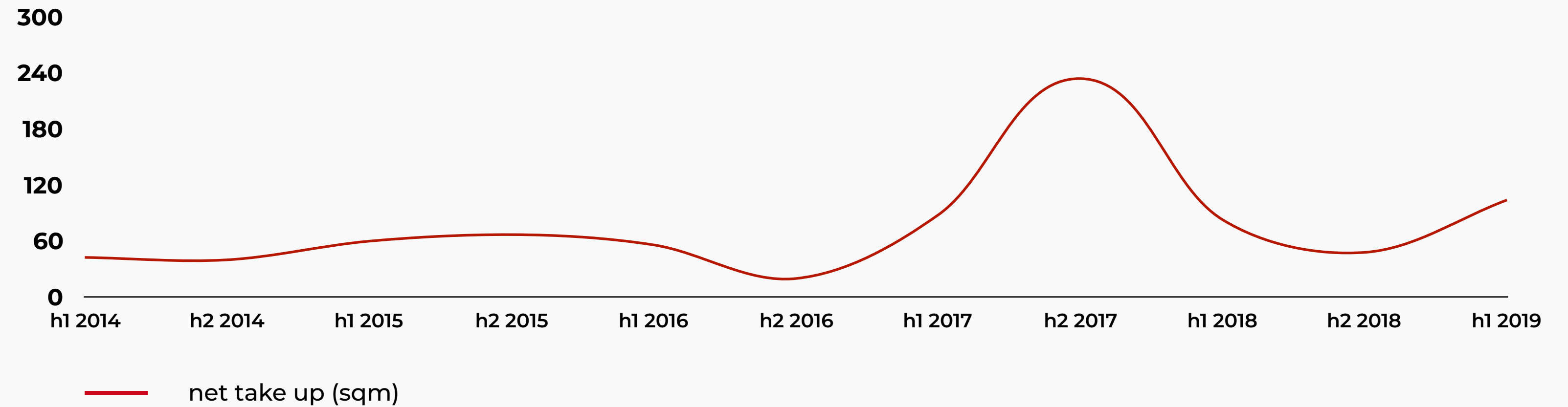
**STRONG TENANT DEMAND
WITH LIMITED NEAR TERM.
NEW SUPPLY DRIVING
RENTS HIGHER**



ISRAEL BOASTS STRONG
ECONOMIC
FUNDAMENTALS AND HAS
BECOME A GLOBAL
TECHNOLOGY HUB

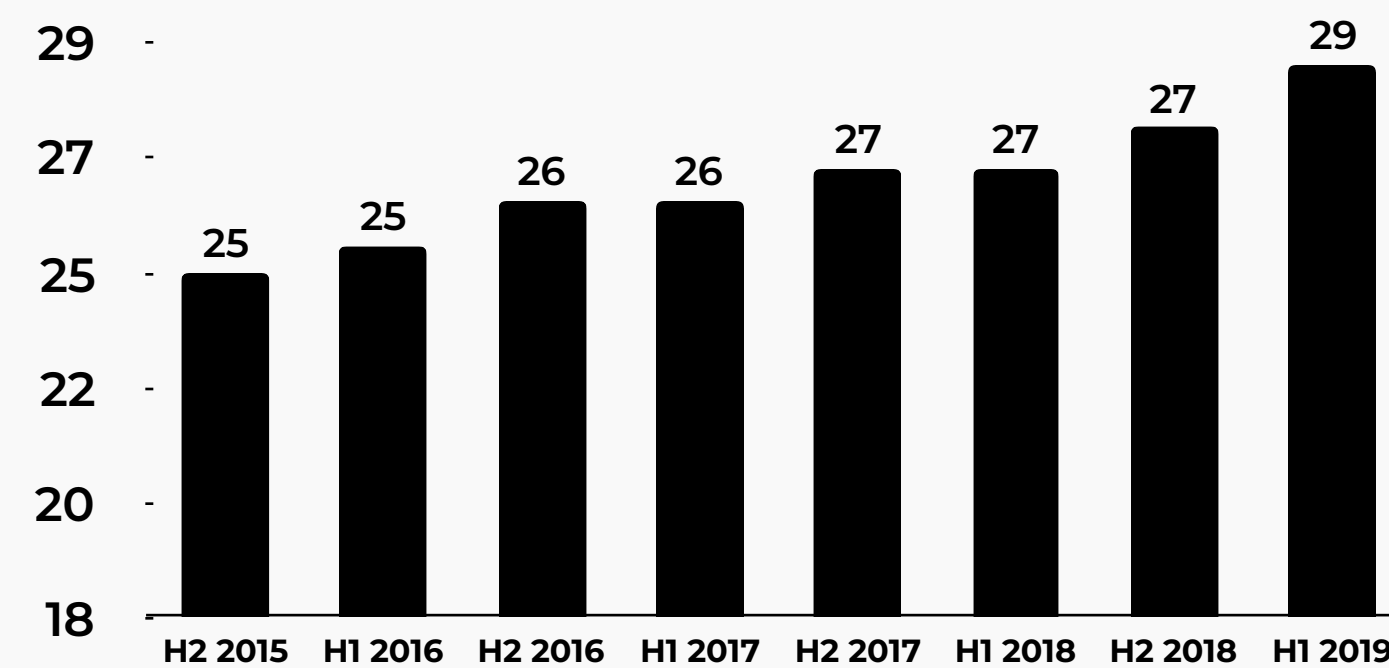


NET TAKE UP ('000 SQM) ⁽¹⁾



(1) AVERAGE ANNUAL NET TAKE-UP OF C.150,000 SQM OVER LAST FIVE YEARS.

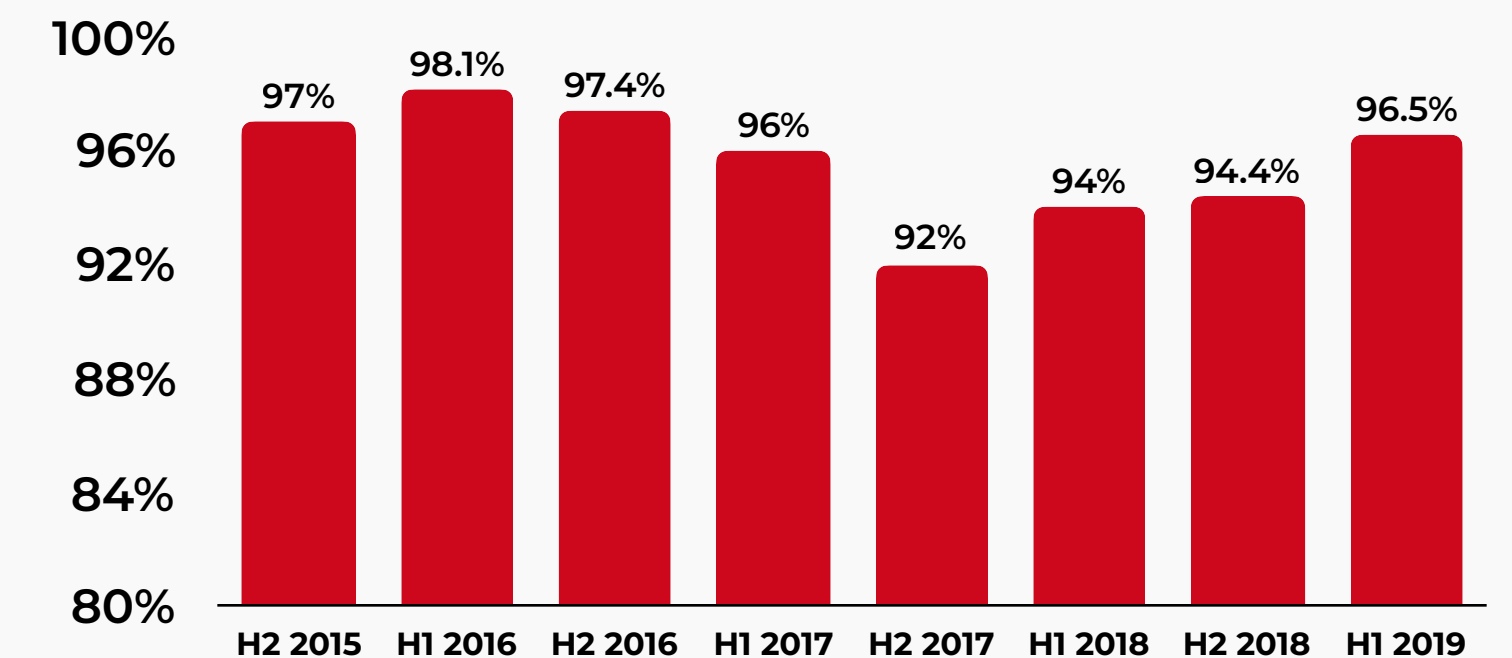
RENT PER SQM. PER MONTH (USD) ⁽²⁾



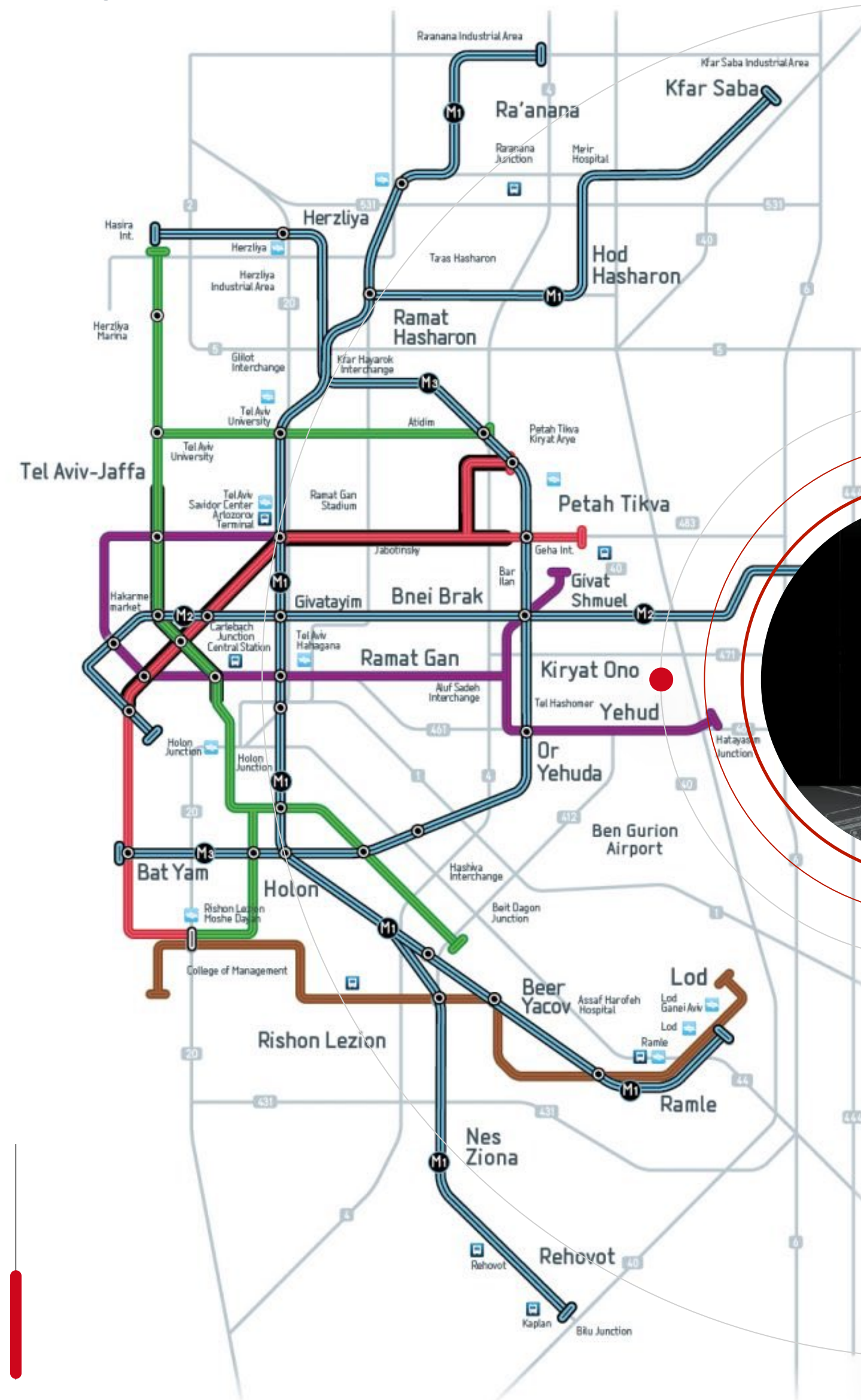
(2) CAGR OF 4.4%

SOURCE:
CUSHMAN & WAKEFIELD-INTER ISRAEL, CBRE ISRAEL

TEL AVIV - AVERAGE OF OFFICE OCCUPANCY (%)



FUTURE PUBLIC TRANSPORT LINKS



TEL AVIV TO SIT AT THE CROSSROADS OF A FUTURE TRANSPORTATION NETWORK

ISRAELI GOVERNMENT TO INVEST OVER 35 BILLION (USD) OVER THE NEXT SEVERAL YEARS, TO PROMOTE AND DEVELOP THE TRANSPORT INFRASTRUCTURE IN THE TEL AVIV METROPOLITAN AREA, INCLUDING SEVERAL LIGHT RAIL LINES AND METRO LINES CONNECTING TEL AVIV CBD TO SURROUNDING SUBURBS.

NEW PUBLIC
TRANSPORT LINKS
TO BE BUILT OVER
THE NEXT DECADE

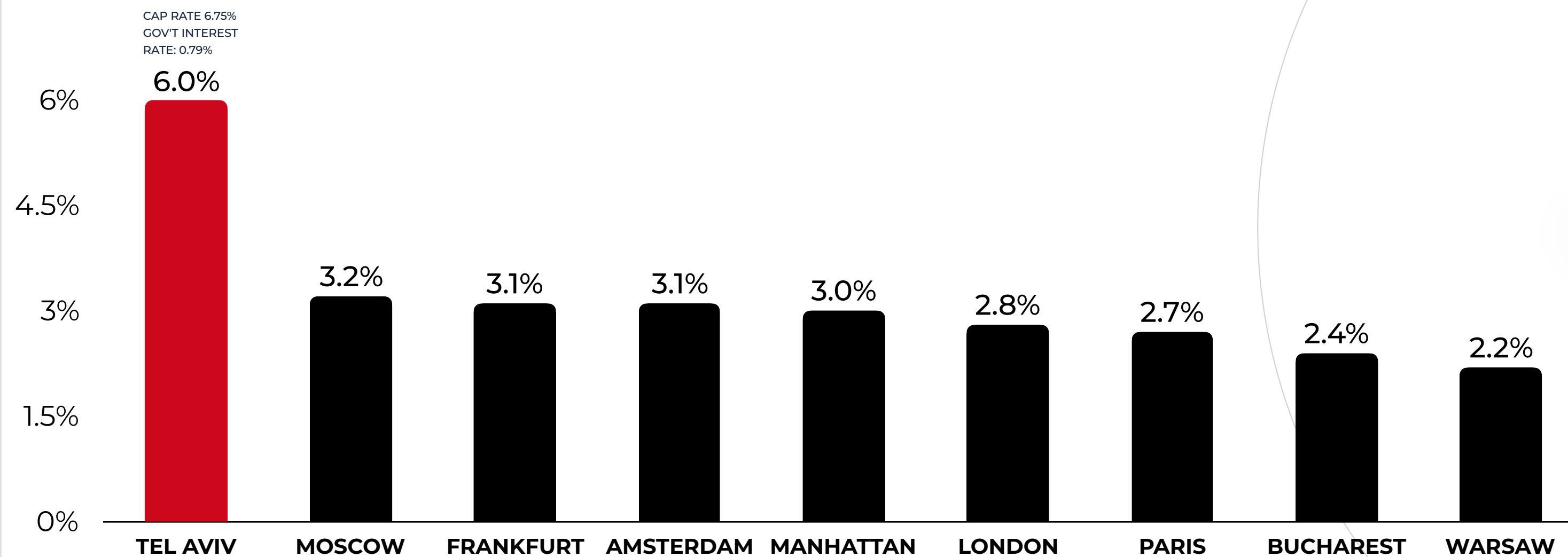


TEL AVIV SITS AT THE
CENTRE OF ISRAEL'S
TECHNOLOGY HUB



SUPPORTIVE
ENVIRONMENT

CBD OFFICE CAP RATE SPREAD¹: TEL AVIV OFFERS THE HIGHEST CAP RATE SPREAD RELATIVE TO THAT OF MANY INTERNATIONAL CITIES.



NOTE

¹ Cap rate spread defined as prime CBD office cap rates / yields less the applicable 10-year benchmark government bond yield

SOURCE

Cushman & Wakefield, CBRE, JLL; Factset as of 5 JANUARY 2020

EXPOSURE TO THE ATTRACTIVE ISRAELI REAL ESTATE SECTOR

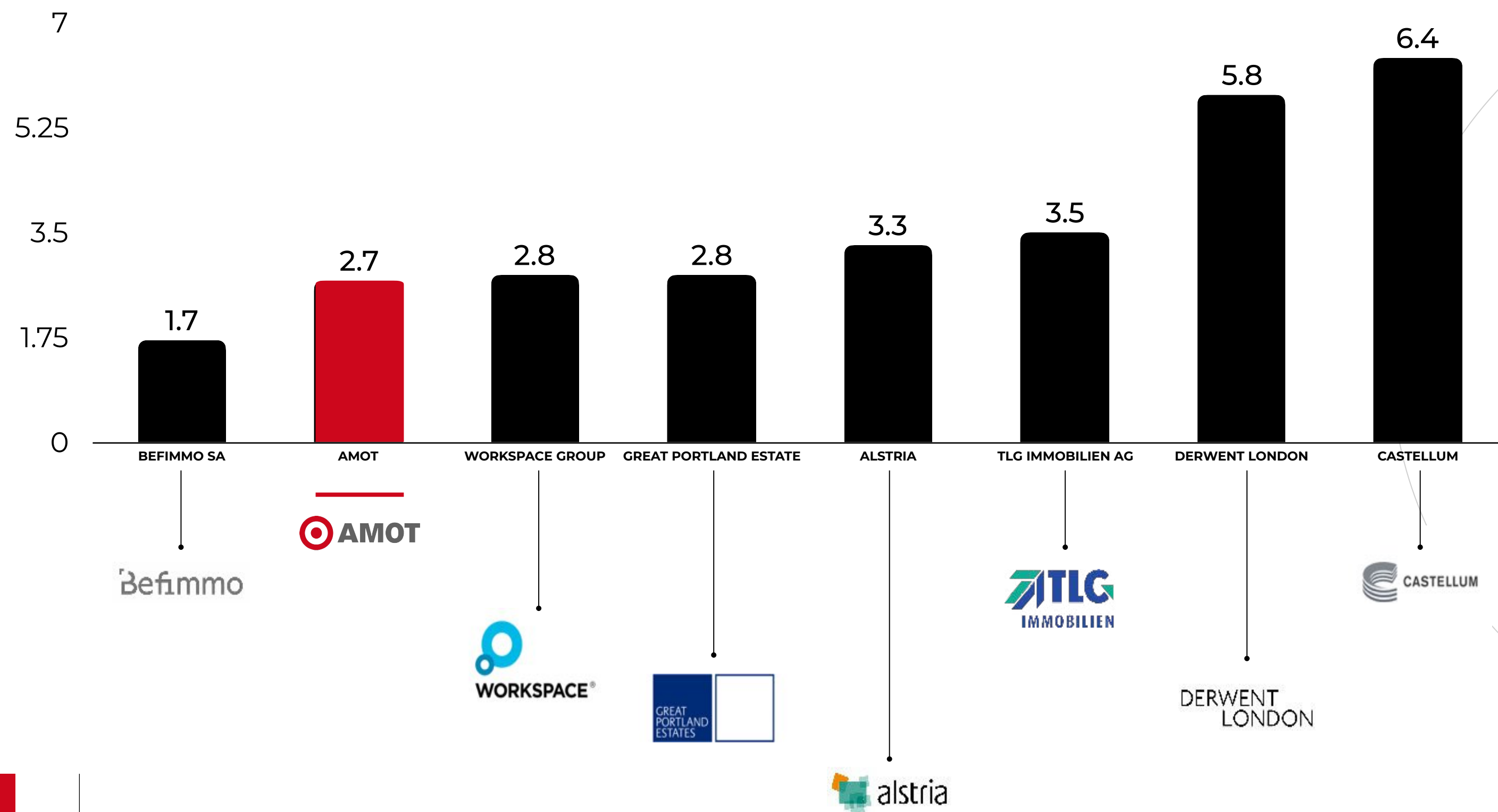
SIGNIFICANT GAP BETWEEN HIGH CAP RATES AND LOW INTEREST RATES SUPPORT AN ATTRACTIVE RETURN ON EQUITY FOR REAL ESTATE INVESTORS

SIGNIFICANT GAP BETWEEN HIGH CAP RATES AND LOW INTEREST RATES SUPPORT AN ATTRACTIVE RETURN ON EQUITY FOR REAL ESTATE INVESTORS



SUPPORTIVE ENVIRONMENT

EQUITY MARKET CAPITALIZATION (\$BN)



AMOT IN COMPARISON TO OTHER EUROPEAN PROPCOS

SIMILAR SIZE TO THAT OF OTHER HOUSEHOLD NAMES IN THE EUROPEAN PROPERTY SECTOR



SIMILAR SIZE TO THAT OF OTHER MAJOR EUROPEAN PROPERTY COMPANIES



SUPPORTIVE ENVIRONMENT

SOURCE

Factset as of 5 JANUARY 2020, EPRA



PORTFOLIO

OFFICE AND INDUSTRIAL
LED PORTFOLIO; RETAIL
LARGELY COMPRISED OF
CENTRES IN HIGH QUALITY
LOCATIONS



HIGH QUALITY PORTFOLIO

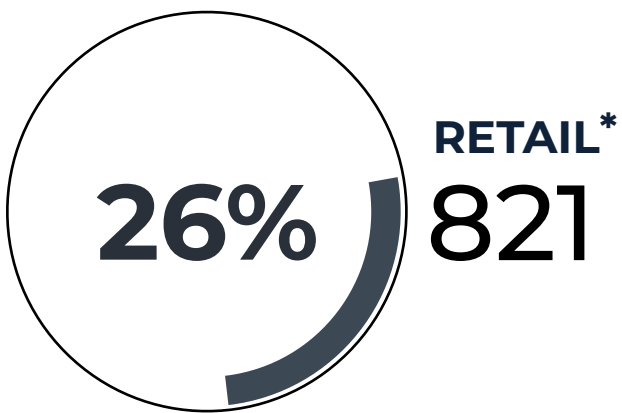
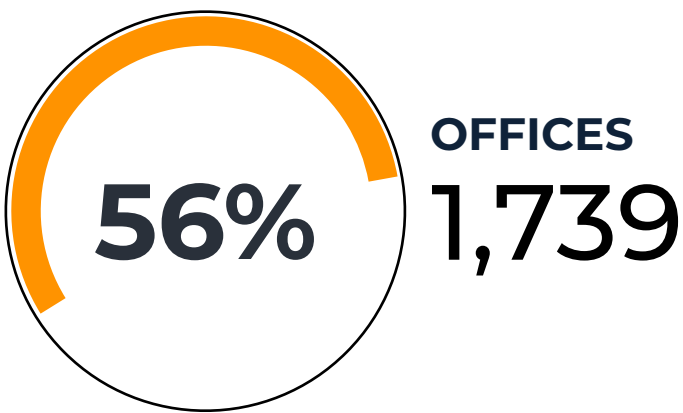
AMOT'S LEADING REAL ESTATE PORTFOLIO

OFFICE FOCUS PORTFOLIO;

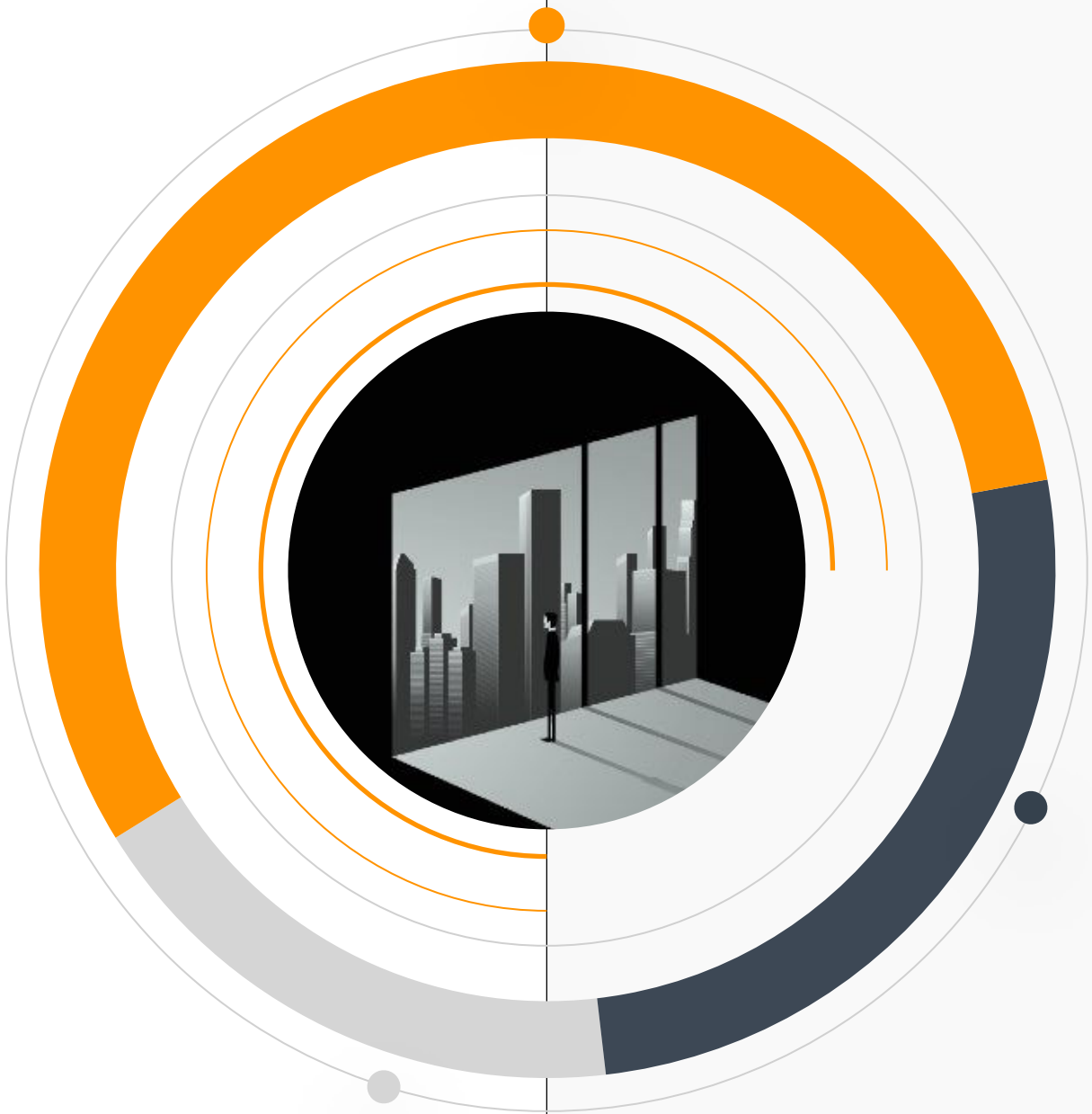
SEGMENTATION OF
INCOME-PRODUCING
PROPERTY VALUE

VALUE IN USD MILLION: 3,125

INCOME-PRODUCING PROPERTY
VALUE AS OF: 30/09/19



* INCLUDING SUPERMARKETS (6%)
** INCLUDING OTHERS (2%)



INCOME-PRODUCING
PROPERTY VALUE IN
USD MILLION:

3,125

TOTAL PROPERTY VALUE
IN USD MILLION:

3,291

INCLUDING PROJECTS UNDER
DEVELOPMENT

OFFICE AND INDUSTRIAL
LED PORTFOLIO; RETAIL
LARGELY COMPRISED OF
CENTRES IN HIGH QUALITY
LOCATIONS



HIGH QUALITY
PORTFOLIO



FOCUS ON GREATER TEL AVIV AND SURROUNDING METRO AREA

AMOT'S PORTFOLIO IS FOCUSSED ON GREATER TEL AVIV AND ITS IMMEDIATE SURROUNDINGS ("GUSH DAN"), THE BOOMING EPICENTRE OF ISRAEL

FAIR VALUE BY LOCATION INCOME-PRODUCING PROPERTY

TEL AVIV METROPOLIS



40%

GUSH DAN SURROUNDINGS



32%

OTHER AREAS



28%

VALUE IN USD MILLION:

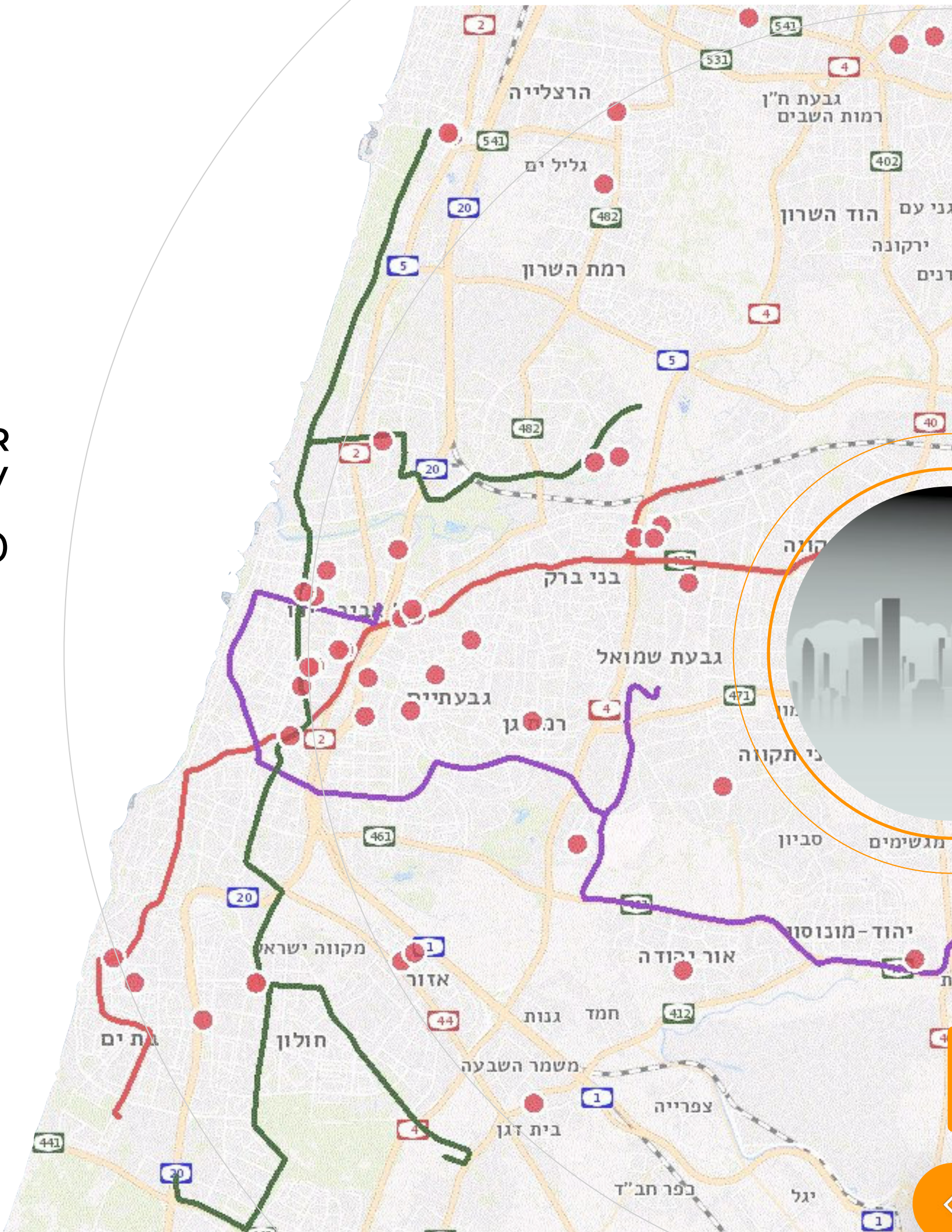
3,125

INCOME-PRODUCING
PROPERTY VALUE AS OF:

30/09/19

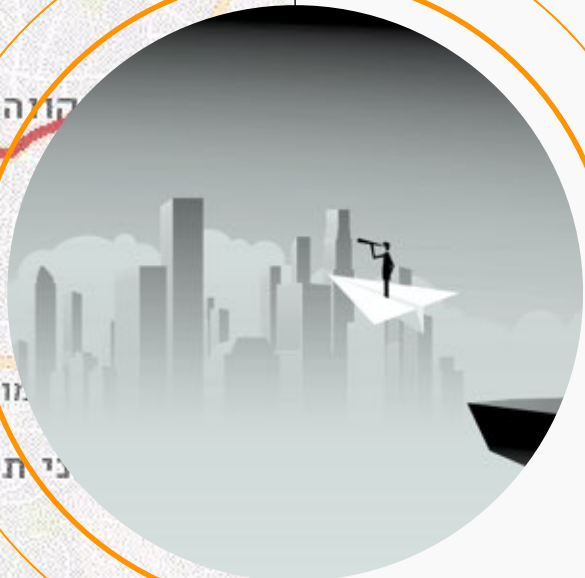


PORT
FOLIO



AMOT'S PORTFOLIO IS FOCUSED ON GREATER TEL AVIV AND ITS IMMEDIATE SURROUNDINGS ("GUSH DAN"), THE BOOMING EPICENTRE OF ISRAEL

- GREEN LINE
- RED LINE
- PURPLE LINE
- AMOT ASSET



HIGH QUALITY
PORTFOLIO

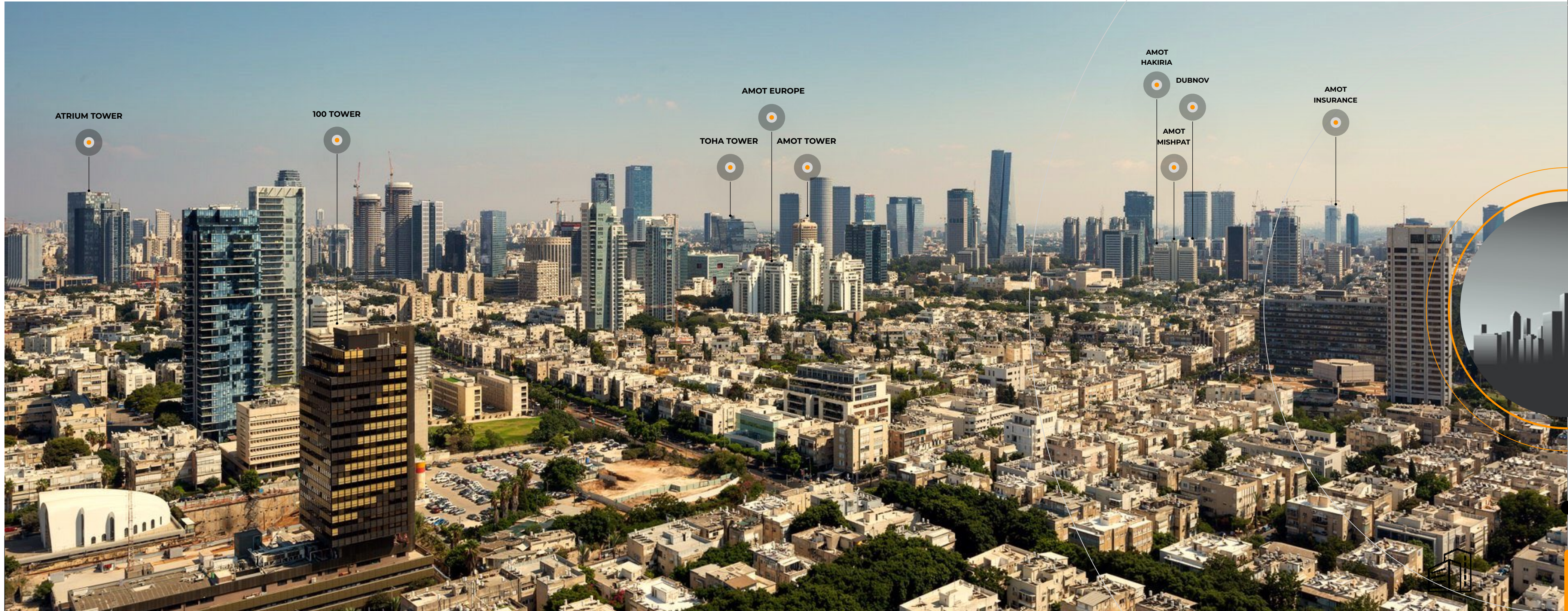
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AMOT ACROSS THE TEL AVIV SKYLINE

AMOT OWNS SEVERAL MARQUEE BUILDINGS THAT STAND OUT AMIDST THE TEL AVIV SKYLINE

AMOT'S PORTFOLIO IS FOCUSED ON GREATER TEL AVIV AND ITS IMMEDIATE SURROUNDINGS ("GUSH DAN"), THE BOOMING EPICENTRE OF ISRAEL



PORT
FOLIO

HIGH QUALITY
PORTFOLIO





ATRIUM TOWER

LOCATION	TEL AVIV METROPOLIS
MAIN USE	OFFICES
AREA	57,000 SQM
FAIR VALUE INCLUDING AMOT'S FLOOR	381M\$
AMOT'S SHARE	100%
OCCUPANCY	99.5%
NOI INCLUDING AMOT'S FLOOR	26 USD MILLION
YIELD ON COST	>10%

OFFICES CASE STUDY

DEVELOPMENT AT
ATTRACTIVE YIELD
ON COST



HIGH QUALITY
PORTFOLIO



TOHA 1 TOWER

LOCATION	TEL AVIV METROPOLIS
MAIN USE	OFFICES
AREA	57,000 SQM
FAIR VALUE 30.9.2019	358M\$
AMOT'S SHARE	50%
OCCUPANCY	96.5%
NOI FULL OCCUPANCY	28 USD MILLION
YIELD ON COST	>10%

OFFICES CASE STUDY

DEVELOPMENT AT
ATTRACTIVE YIELD
ON COST



HIGH QUALITY
PORTFOLIO



19



AMOT S.L.A.

LOCATION

SHOHAM

MAIN USE

LOGISTICS

AREA

50,000 SQM

FAIR VALUE

11.2019

129M\$

AMOT'S SHARE

100%

OCCUPANCY

100%

NOI

2020

6.3

USD MILLION

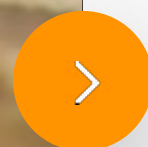
LOGISTICS CASE STUDY



HIGH QUALITY
PORTFOLIO



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KIRYAT ONO

LOCATION	KIRYAT ONO (GUSH DAN)
MAIN USE	RETAIL/OFFICES
AREA	43,000 SQM
FAIR VALUE	297M\$
AMOT'S SHARE	100%
OCCUPANCY	100%
NOI 2020	19 USD MILLION

RETAIL CASE STUDY



HIGH QUALITY
PORTFOLIO



21



INT'L MATURE TECHNOLOGY COMPANIES AND GROWTH TECH BUSINESSES



EMBASSIES / CONSULATES



INT'L DIVERSIFIED



ISRAELI LOCAL



AMOT'S PORTFOLIO IS FOCUSED ON GREATER TEL AVIV AND ITS IMMEDIATE SURROUNDINGS ("GUSH DAN"), THE BOOMING EPICENTRE OF ISRAEL

DIVERSE TENANT ROSTER OF BOTH INT'L AND LOCAL COMPANIES



APPROXIMATELY:
1,600
TENANTS



HIGH QUALITY PORTFOLIO

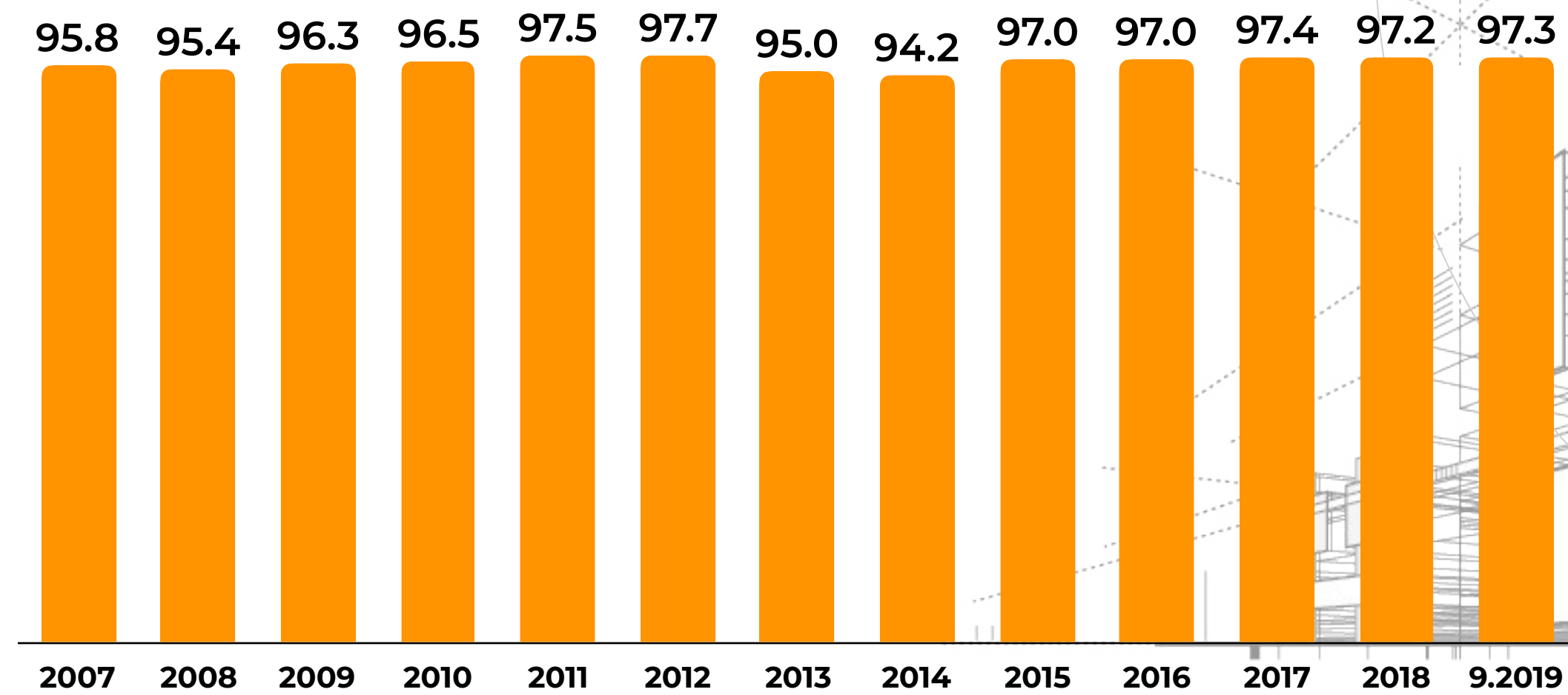
22

AMOT INVESTMENTS



HIGH AND STABLE OCCUPANCY RATES

ASSETS ARE NEAR FULL OCCUPANCY;
LONG TRACK-RECORD OF SUCCESSFUL LEASING



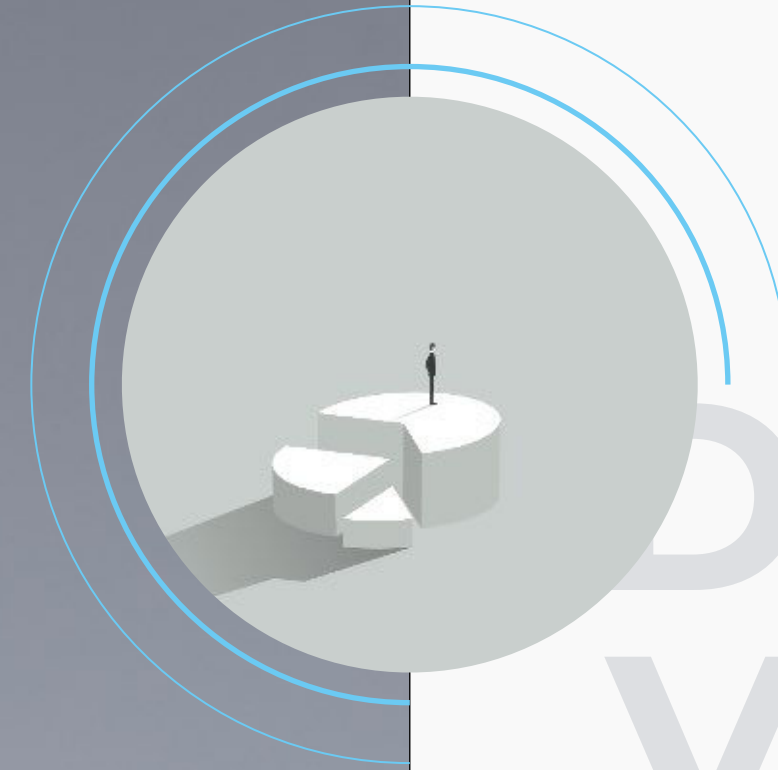
PORT
FOLIO



OFFICE AND INDUSTRIAL
LED PORTFOLIO; RETAIL
LARGELY COMPRISED OF
CENTRES IN HIGH QUALITY
LOCATIONS



HIGH QUALITY
PORTFOLIO



DE VE LOP MENT

ROBUST DEVELOPMENT
PIPELINE TO FUEL
GROWTH



ROBUST DEVELOPMENT PIPELINE

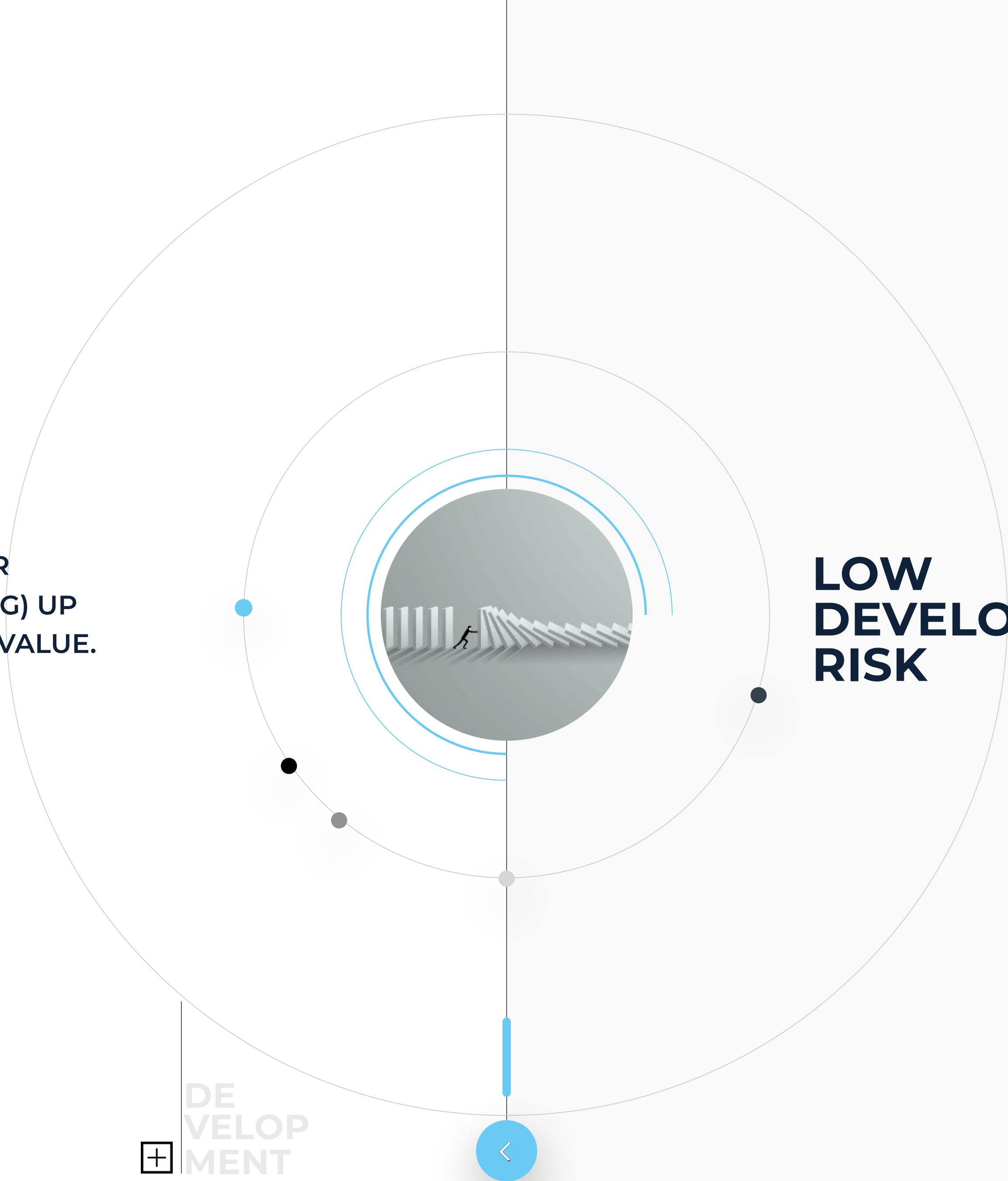


INVESTMENT IN PROJECTS UNDER
CONSTRUCTION (LAND + BUILDING) UP
TO 15% OF THE TOTAL PROPERTY VALUE.

MAINTAINING THE COMPANY'S
EXISTING LEVERAGE RATES.

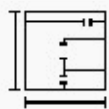
AMOT
DEVELOPMENT STRATEGY / POLICY

DE
VELOP
MENT



**LOW
DEVELOPMENT
RISK**

INVESTMENT IN PROJECTS
UNDER CONSTRUCTION
(LAND + BUILDING) UP TO
15% OF THE TOTAL
PROPERTY VALUE.



**ROBUST
DEVELOPMENT
PIPELINE**



AMOT HOLON



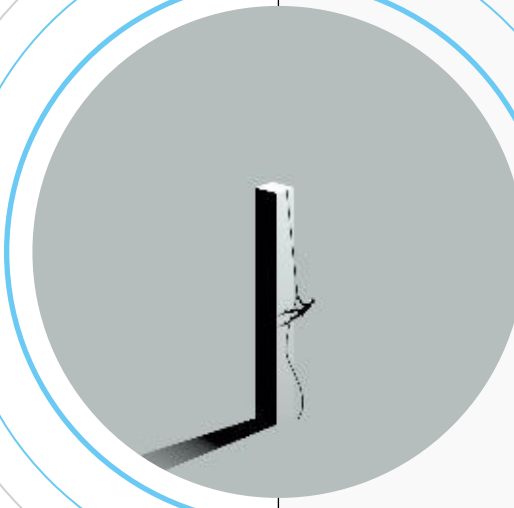
AMOT MODI'IN



MITHAM 1000



MITHAM HA'LEHI



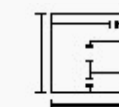
CONCENTRATION OF DATA
ON PROJECTS UNDER
CONSTRUCTION

AMOT DEVELOPMENTS

ATTRACTIVE YIELD ON COST FOR PRIME ASSETS

PROJECTS UNDER CONSTRUCTION

THE COMPANY HAS 4 PROJECTS UNDER CONSTRUCTION, THE COMPANY'S SHARE IN WHICH IS APP. 130 THOUSAND SQUARE METERS ABOVE-GROUND AREA. THE TOTAL AMOUNT OF INVESTMENT IN THE PROJECTS IS USD 0.5 BILLION (COMPANY'S SHARE)



ROBUST
DEVELOPMENT
PIPELINE



DE
VELOP
MENT



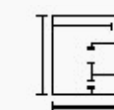


MAIN USE	OFFICES
GLA	56,000 SQM
AMOT'S SHARE	78%
EXPECTED COMPLETION	2021
ESTIMATED CONSTRUCTION COST: AMOT'S SHARE	USD 147 M
EXPECTED YOC	8%

PROJECTS UNDER
CONSTRUCTION

HOLON TOWER

PREEMINENT DEVELOPER WITH
ROBUST PIPELINE



AMOT
DEVELOPMENTS



MAIN USE	LOGISTICS
GLA	34,000 SQM
AMOT'S SHARE	75%
EXPECTED COMPLETION	2020
ESTIMATED CONSTRUCTION COST: AMOT'S SHARE	USD 71 M
EXPECTED YOC	8%

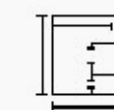
DEVELOPMENT

+

PROJECTS UNDER
CONSTRUCTION

MODI'IN LOGISTICS

PREEMINENT DEVELOPER WITH
ROBUST PIPELINE



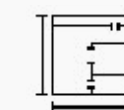
AMOT
DEVELOPMENTS



PROJECTS UNDER
CONSTRUCTION

MODI'IN LOGISTICS

PREEMINENT DEVELOPER WITH
ROBUST PIPELINE



AMOT
DEVELOPMENTS





MAIN USE

OFFICES

GLA

75,000 SQM

AMOT'S SHARE

50%

EXPECTED
COMPLETION

2024

ESTIMATED CONSTRUCTION COST:
AMOT'S SHARE

USD 157 M

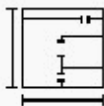
EXPECTED YOC

9%

PROJECTS UNDER
CONSTRUCTION

MITHAM HA'LEHI

PREEMINENT DEVELOPER WITH
ROBUST PIPELINE



AMOT
DEVELOPMENTS



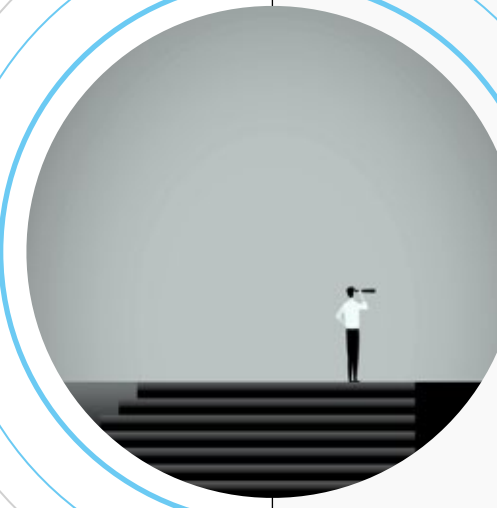
TOHA2



PLATINUM PHASE 2



AMOT SHAOOL

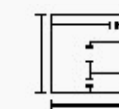


CONCENTRATION OF DATA ON
PROJECTS IN THE PLANNING
AND INITIATION STAGES

AMOT DEVELOPMENTS

SIGNIFICANT PIPELINE IN PLANNING

PROJECTS IN THE PLANNING AND
INITIATION STAGES

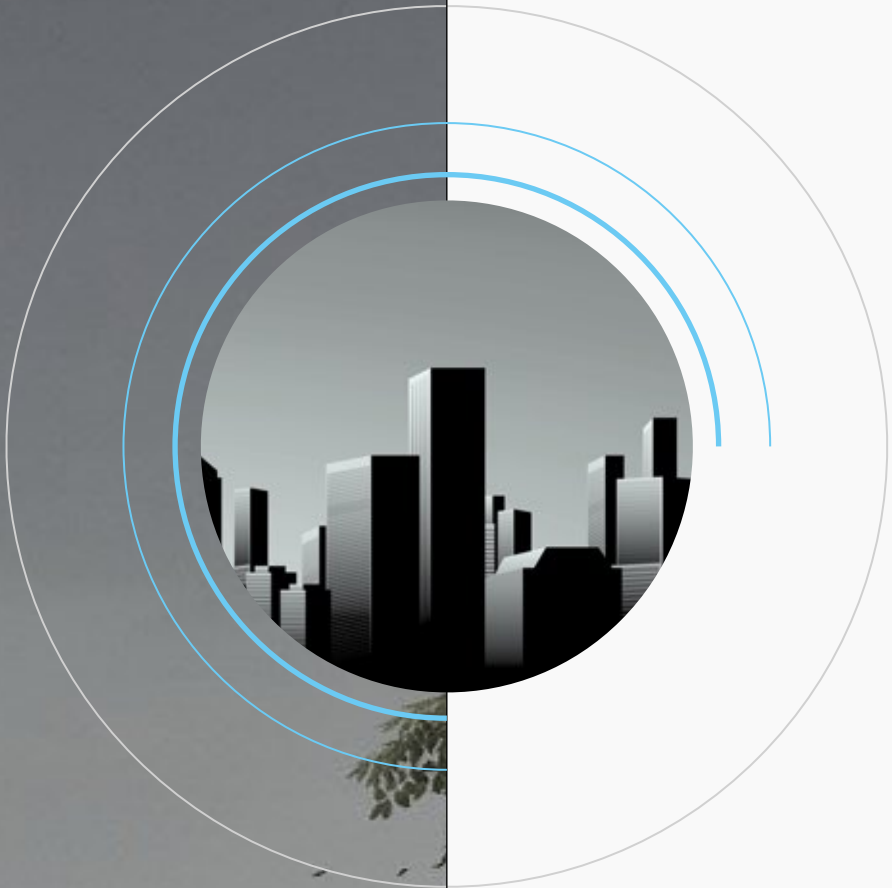
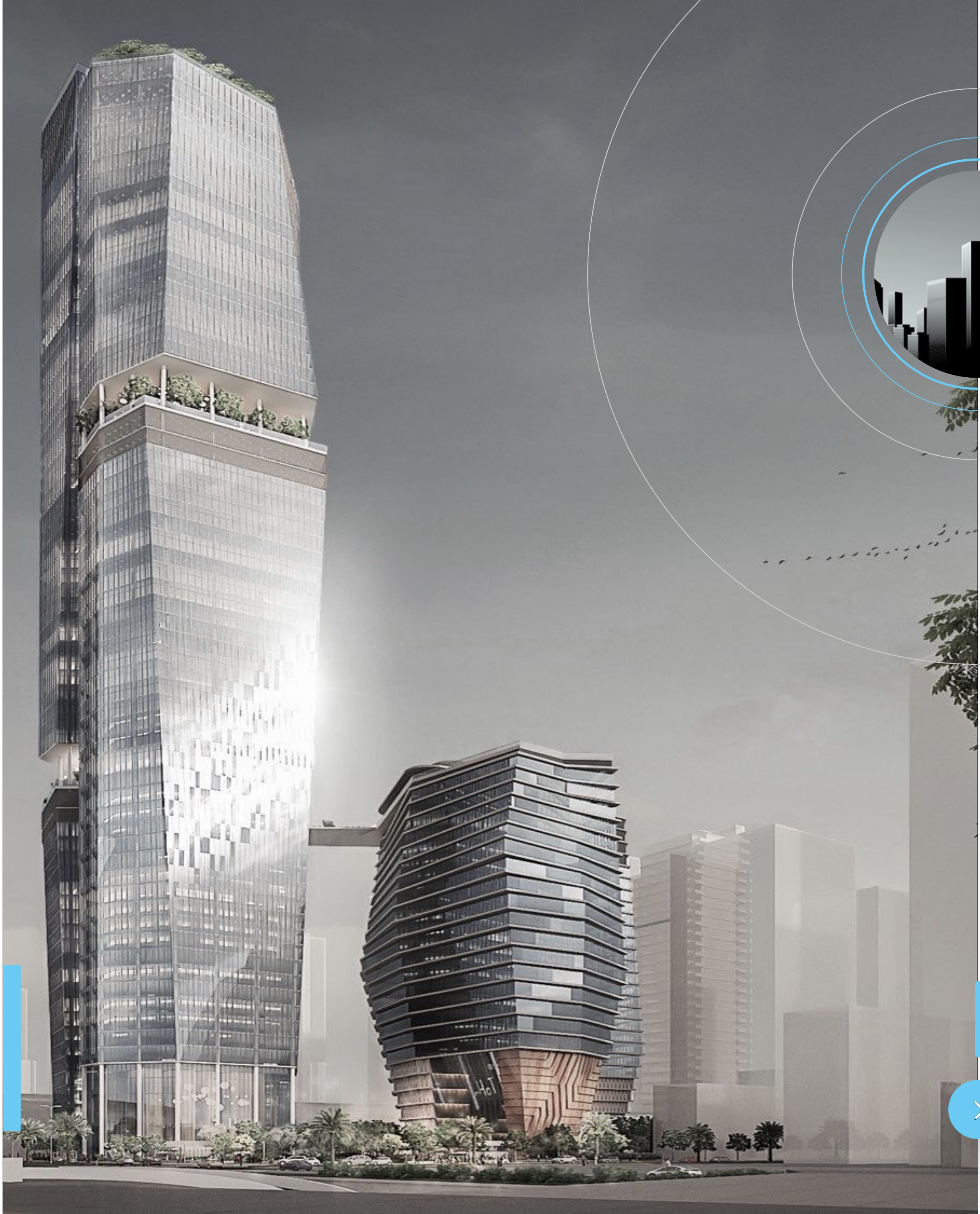


ROBUST
DEVELOPMENT
PIPELINE



DE
VELOP
MENT





MAIN USE

OFFICES

ADDITIONAL RIGHTS:

ACCORDING TO T”A\5000, THE LOCAL COMMITTEE APPROVED FOR DEPOSIT UNDER CONDITIONS, BUILDING RIGHTS FOR THE CONSTRUCTION OF ANOTHER OFFICE TOWER

GLA (100%)

140,000 SQM

AMOT'S SHARE

50%

ESTIMATED CONSTRUCTION COST:
AMOT'S SHARE

USD 286 M

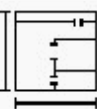
PROJECTS UNDER
PLANNING

TOHA 2 TOWER

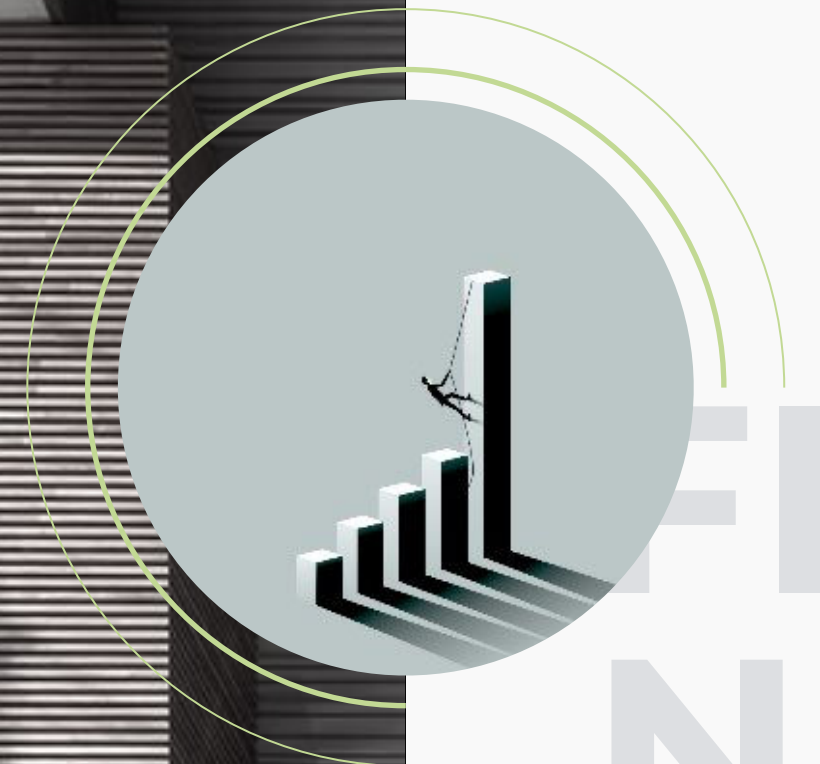
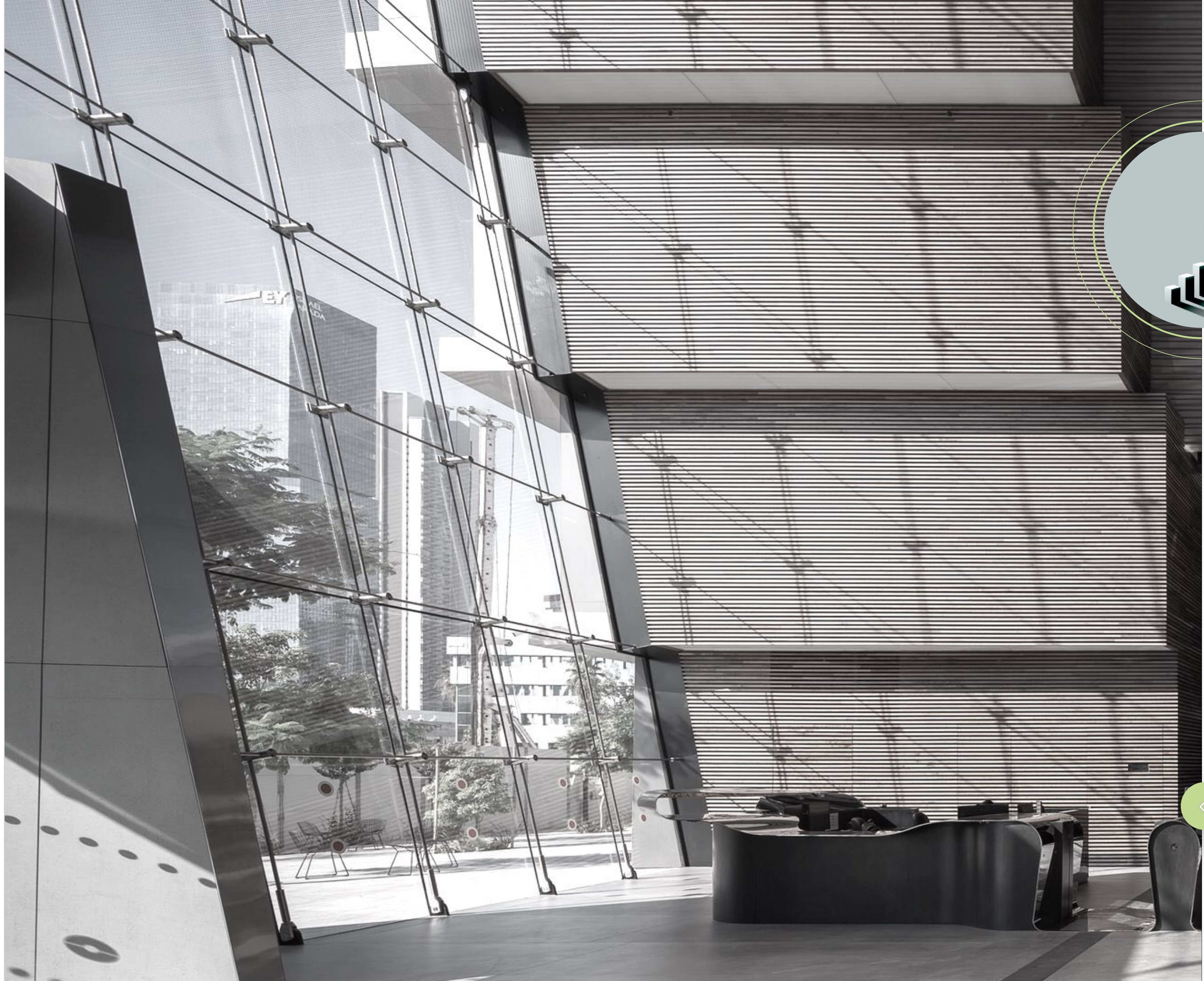
TOHA 2 – PHASE TWO OF
THE EXISTING TOHA
PROJECT

A SIGNATURE SKYSCRAPER IN
THE CENTRE OF TEL AVIV

PREEMINENT DEVELOPER WITH
ROBUST PIPELINE



AMOT
DEVELOPMENTS



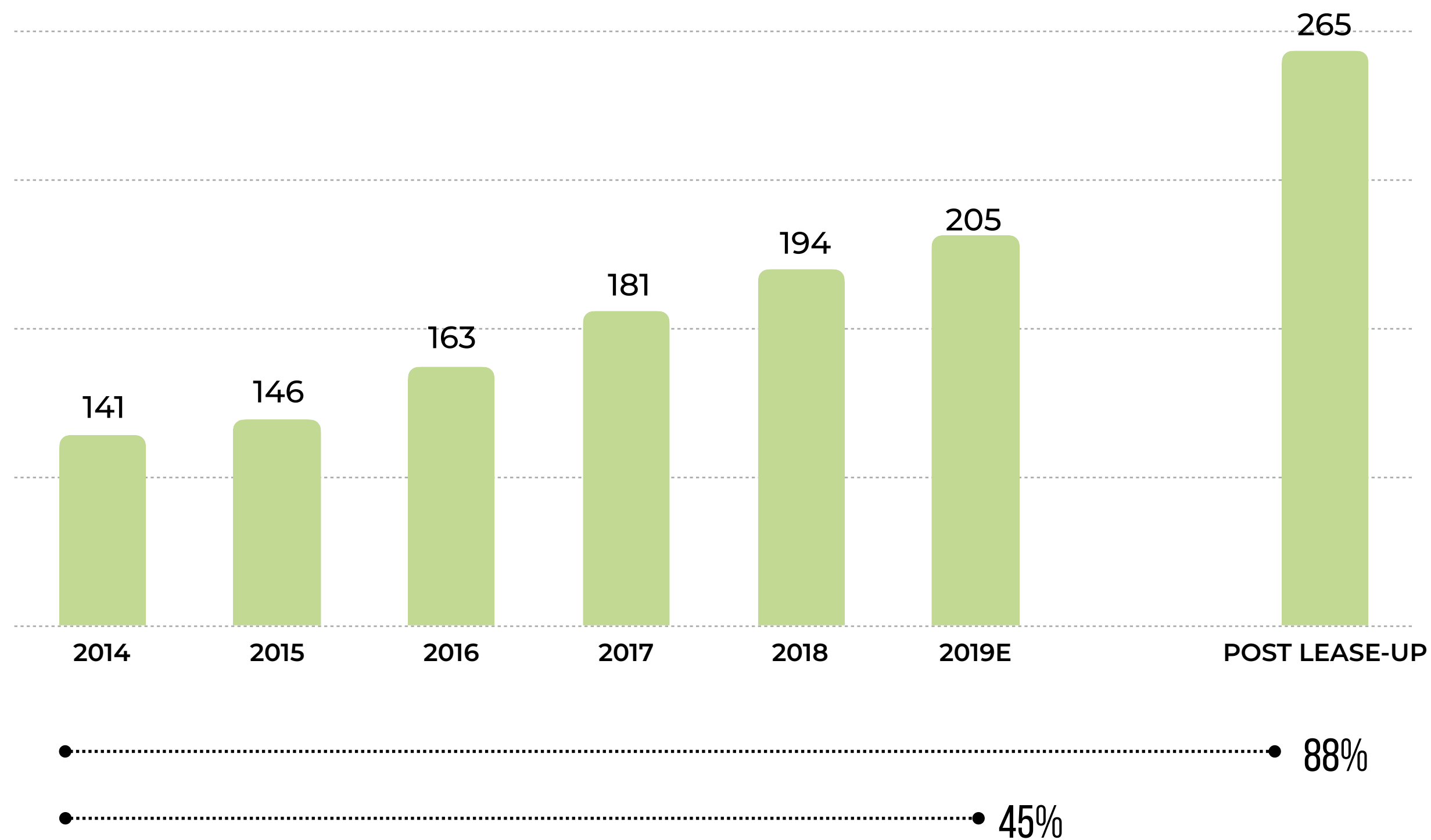
FI NAN CIAL

STRONG BALANCE SHEET
WITH CONSERVATIVE
LEVERAGE POSITION



SUPERIOR FINANCIAL RETURNS

NOI PRO FORMA AFTER NEW DEVELOPMENTS



FORECASTED NOI IS CALCULATED AS RUN-RATE NOI TODAY PLUS THE ESTIMATED NOI OF NEW DEVELOPMENTS CURRENTLY UNDER CONSTRUCTION AFTER COMPLETION (SEE PAGE 30).

DOES NOT INCLUDE ANY ASSUMPTION OF NEW ACQUISITIONS AND DOES NOT INCLUDE PROJECTS IN PLANING (SEE PAGE 31).

IN USD MILLION.



STRONG BALANCE SHEET
WITH CONSERVATIVE
LEVERAGE POSITION

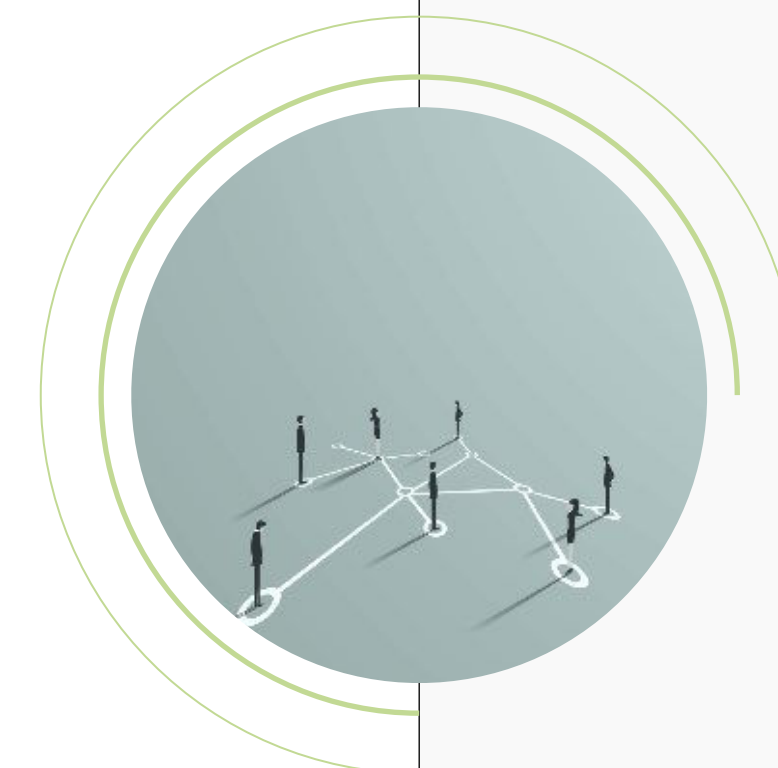
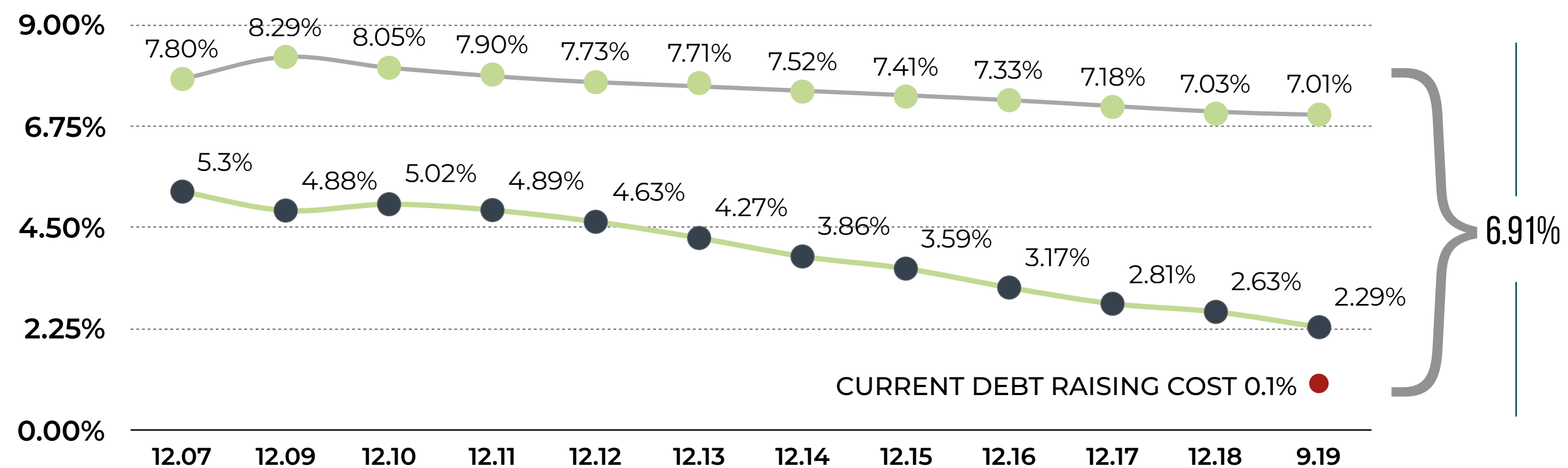


**SUPERIOR
FINANCIAL RETURNS**



CURRENT DEBT RAISING COST BASED ON COMPANY'S
BOND MARKET PRICE (SERIES NUMBER 4), 5.4 YEARS
DURATION, AS OF 5 JANUARY 2020

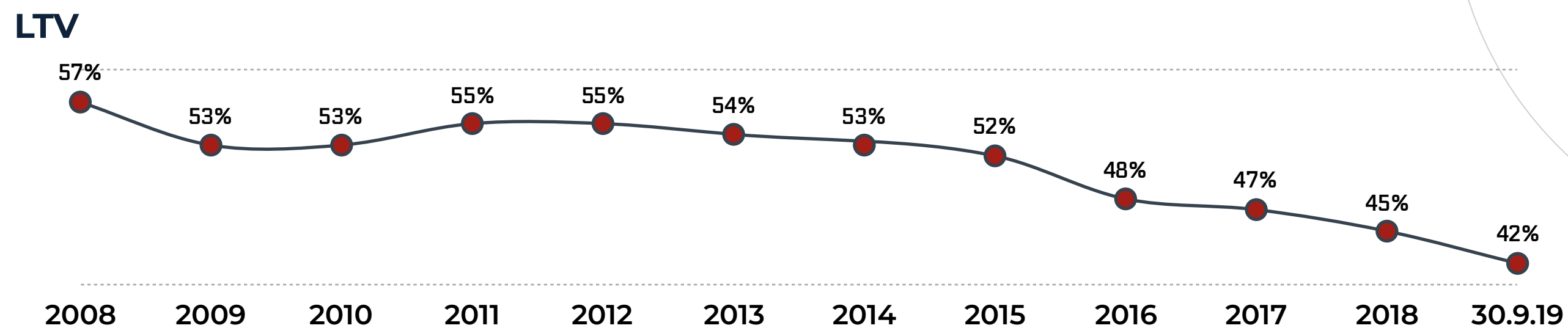
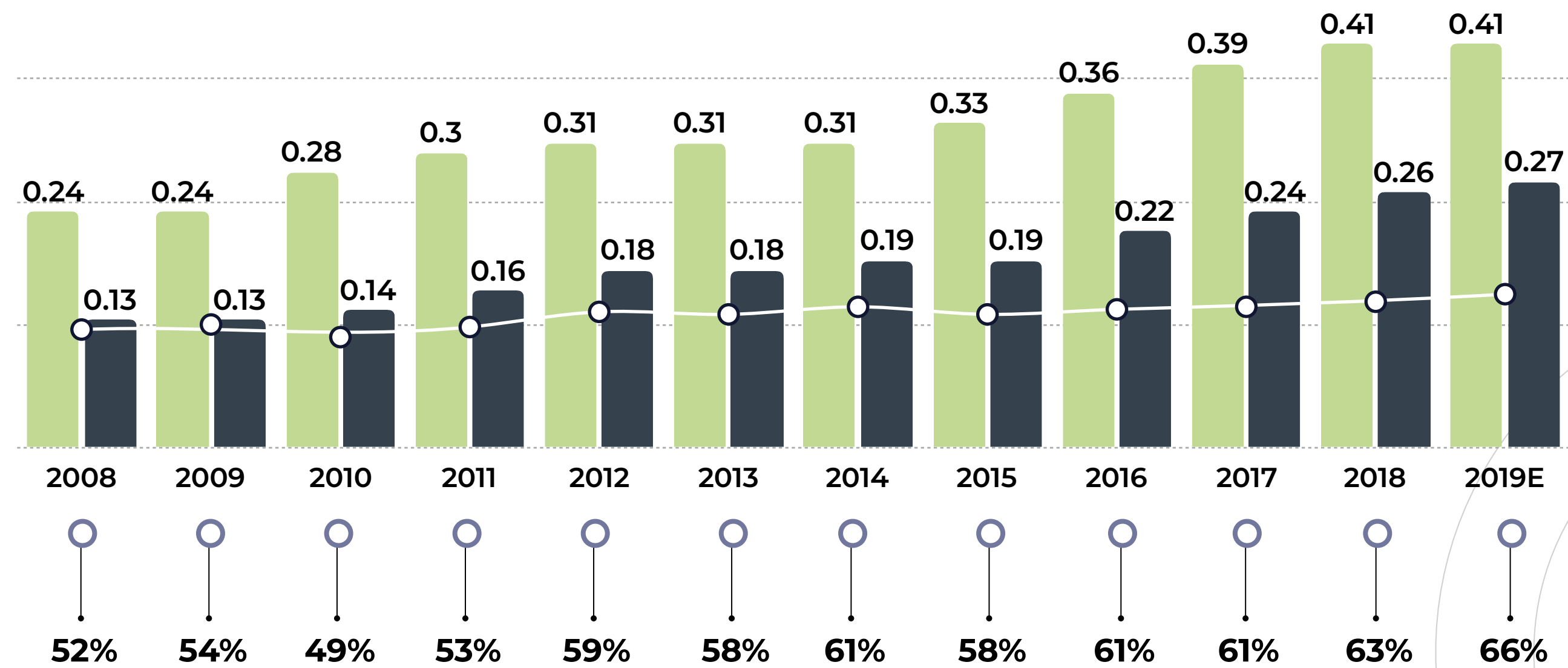
● Weighted Cap Rate ● Weighted Debt Cost



STRONG BALANCE SHEET
WITH CONSERVATIVE
LEVERAGE POSITION



**SUPERIOR
FINANCIAL RETURNS**



FIN
NAN
CIAL

- FFO PER SHARE (\$)
- ORDINARY DIVIDEND PER SHARE (\$)
- DIVIDEND PAYOUT RATIO

HEALTHY FFO AND DIVIDEND PER SHARE GROWTH

ROBUST FFO PER SHARE GROWTH
OVER TIME HAS SUPPORTED A RAPIDLY
INCREASING DIVIDEND (USD)

NOT INCLUDING DISTRIBUTION OF
SPECIAL DIVIDENDS

STRONG BALANCE SHEET
WITH CONSERVATIVE
LEVERAGE POSITION

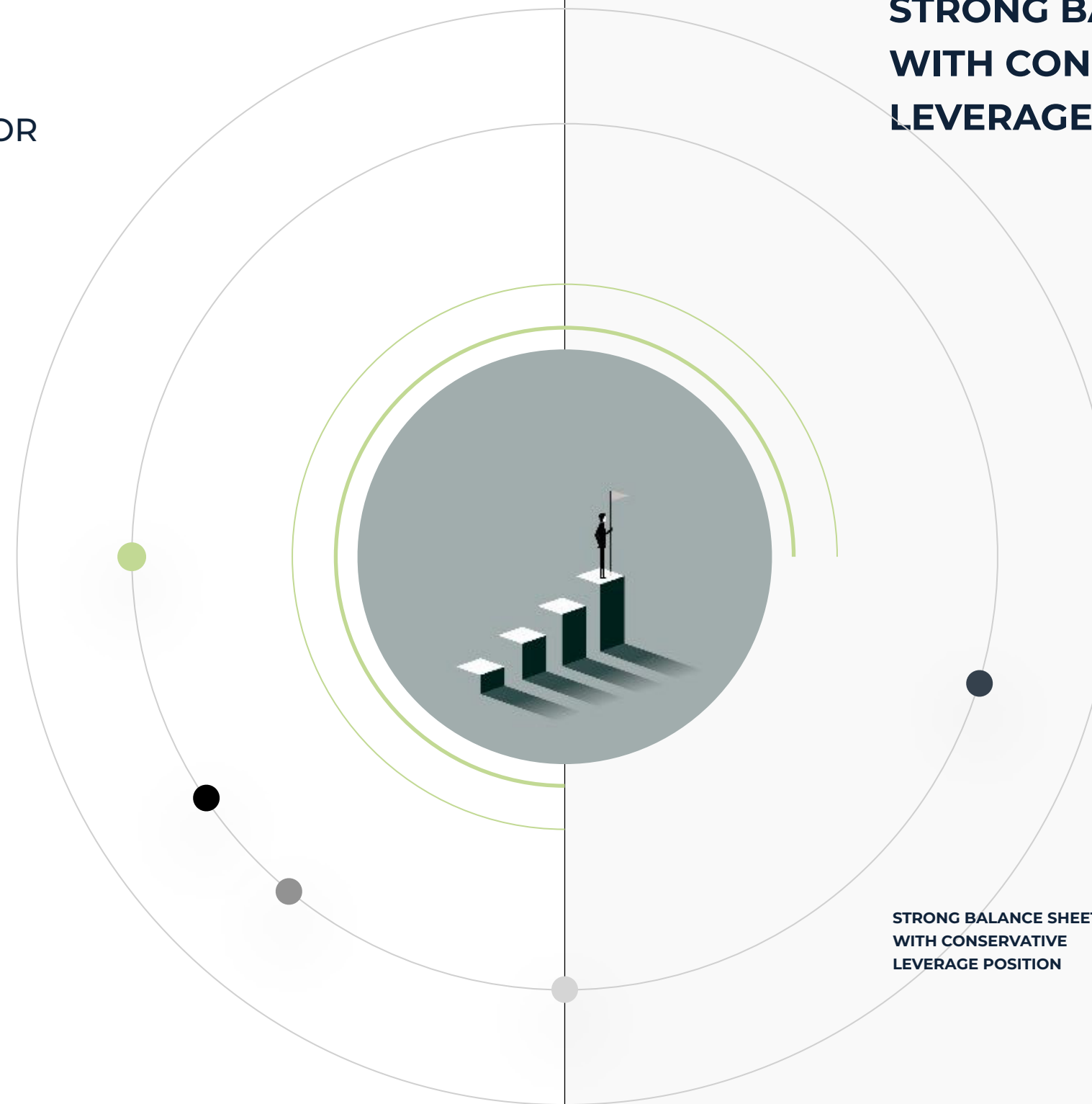


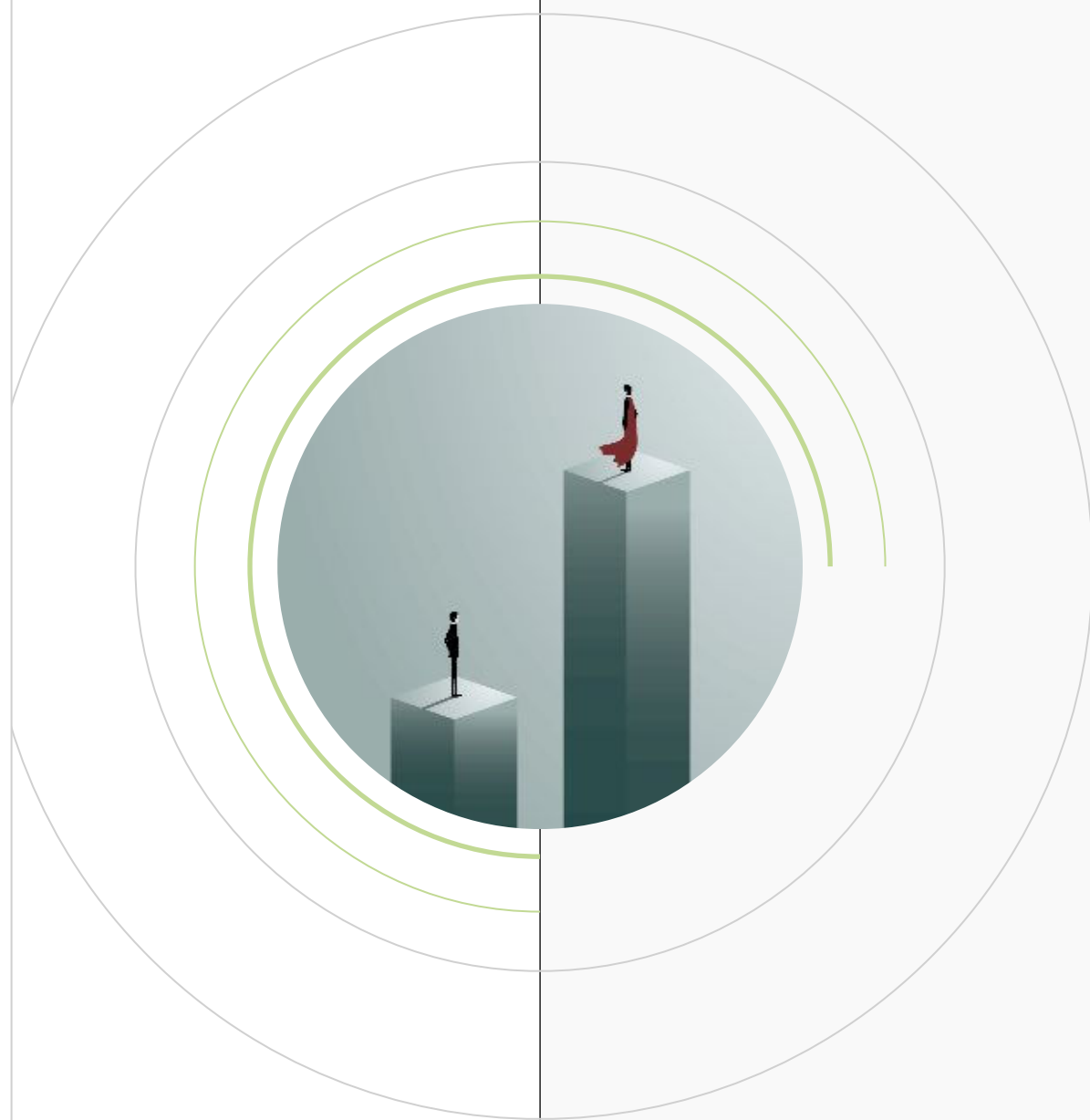
SUPERIOR
FINANCIAL RETURNS

CASH AND CASH EQUIVALENTS IN THE AMOUNT OF
USD **233** MILLION.

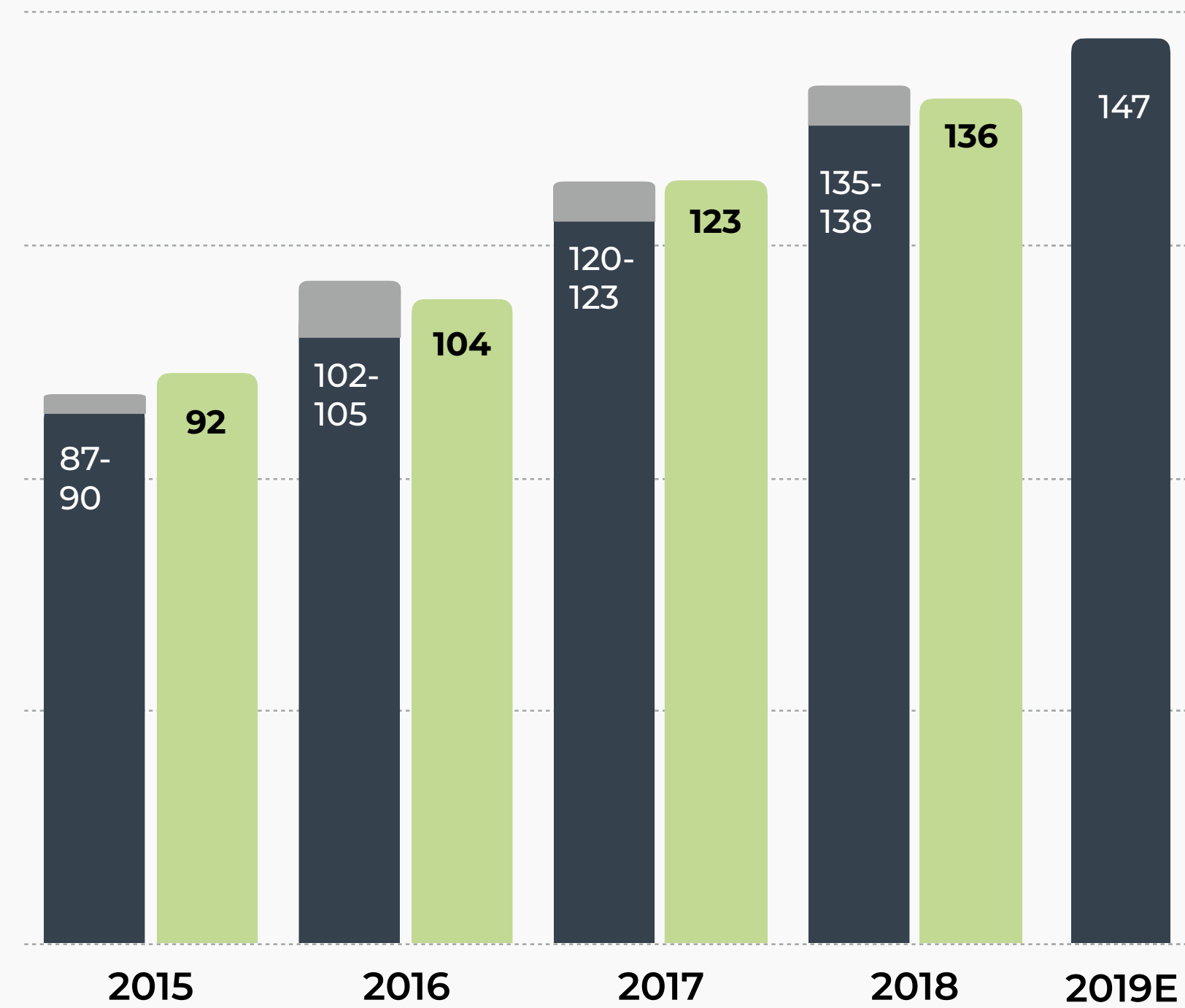
**STRONG BALANCE SHEET
WITH CONSERVATIVE
LEVERAGE POSITION**

SUPERIOR FINANCIAL RETURNS





● ACTUAL FFO
● FORECAST FFO



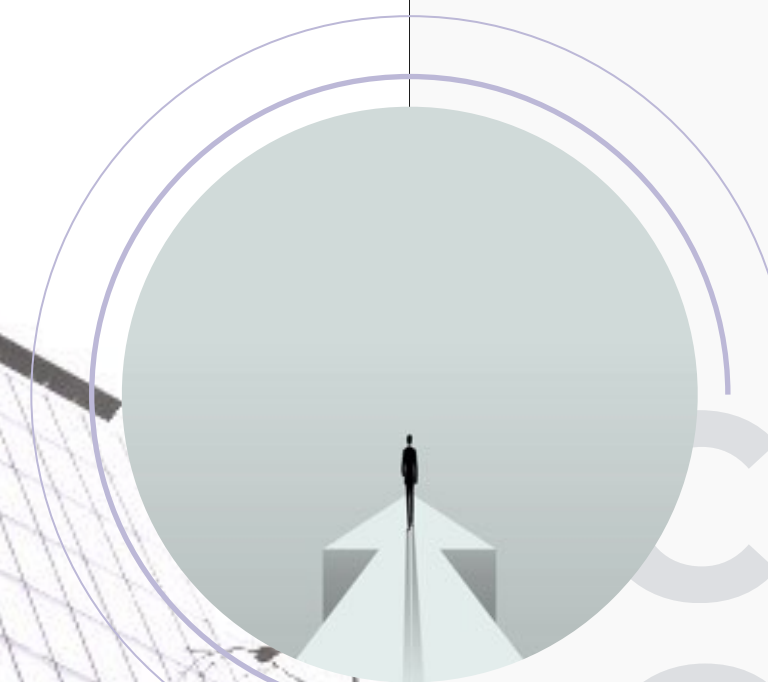
TRACK RECORD OF DELIVERING A RELIABLE FORECAST FOR SHAREHOLDERS

AMOT HAS A HIGHLY PREDICTABLE INCOME STREAM AND OFFERS CLEAR MARKET GUIDANCE (USD MILLION)

AMOT HAS A HIGHLY PREDICTABLE INCOME STREAM AND OFFERS CLEAR MARKET GUIDANCE (USD MILLION)



SUPERIOR FINANCIAL RETURNS



CON CLU SION

ONE OF THE LARGEST
PUBLICLY-TRADED,
DEVELOPERS,
OWNERS AND MANAGERS
OF OFFICE, RETAIL AND
LOGISTIC REAL ESTATE IN
ISRAEL

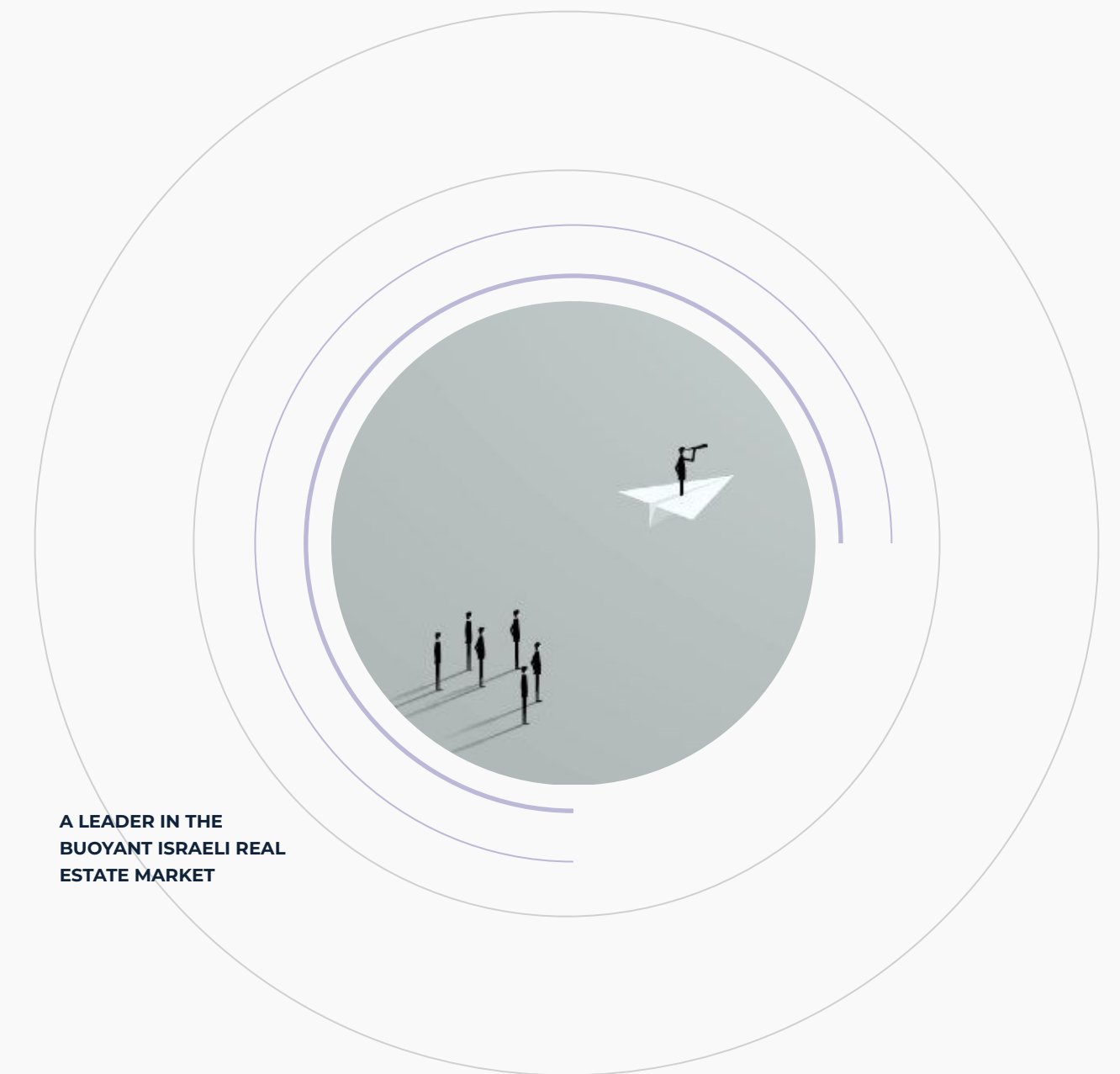


CONCLUSION



- 1 ATTRACTIVE ISRAELI ECONOMIC ENVIRONMENT COUPLED WITH STRONG REAL ESTATE FUNDAMENTALS.
- 2 PORTFOLIO FOCUSED ON GREATER TEL AVIV REGION, ISRAEL'S GROWTH ENGINE. PORTFOLIO ONLY IN ISRAEL.
- 3 IMPRESSIVE PORTFOLIO OF PROPERTIES FOCUSED ON OFFICE LOCATED IN PRIME LOCATIONS.
- 4 STRONG DEMAND FROM A DIVERSE SET OF INTERNATIONAL AND LOCAL TENANTS.
- 5 PREEMINENT DEVELOPER WITH A ROBUST PIPELINE TO FUEL GROWTH.
- 6 TOP-RATED FINANCIAL POSITION.
- 7 PROVEN TRACK RECORD OF DELIVERING SHAREHOLDER VALUE.
- 8 QUARTERLY DIVIDEND DISTRIBUTION ACCORDING TO A CLEAR DIVIDEND POLICY.

A LEADER IN THE BUOYANT ISRAELI REAL ESTATE MARKET



A LEADER IN THE
BUOYANT ISRAELI REAL
ESTATE MARKET



CONCLUSION

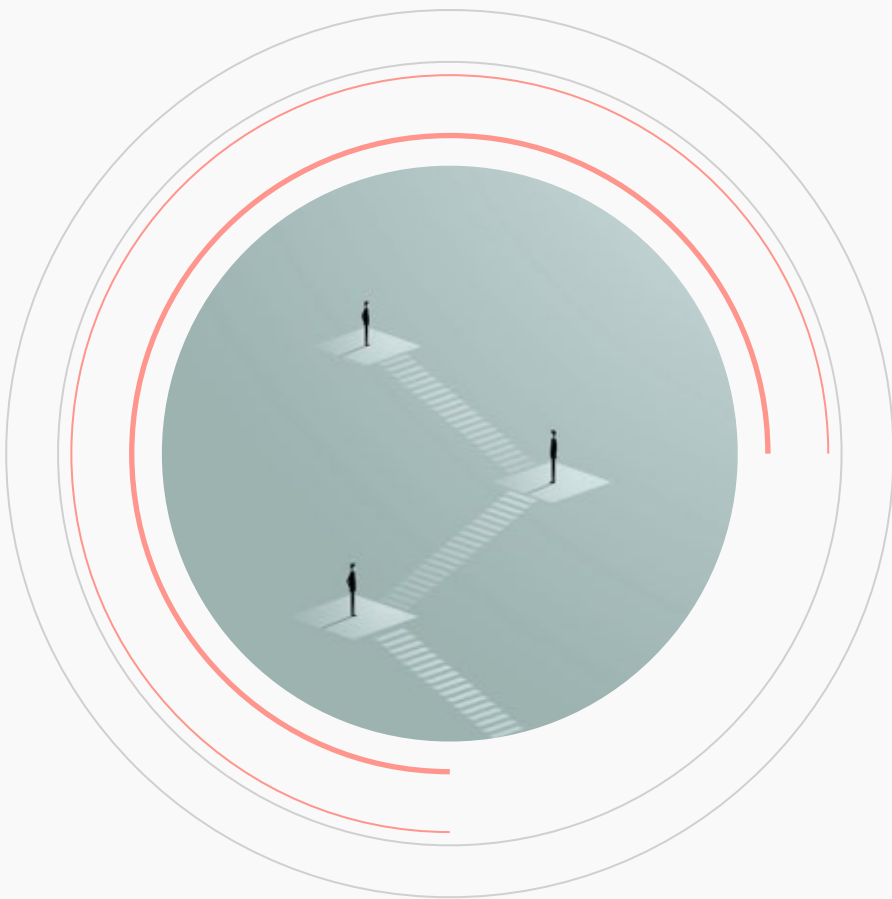


APPENDIX

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ISRAEL

ADDITIONAL
MATERIALS

ITEM	UK	US	ISRAEL
LEASE TERM	10-15 years	5-10 years	c. 5 years + tenant option - Larger spaces leased for c.10 years
RENT QUOTE	Per square foot per annum	Per square foot per annum	Per square metre per month
RENT MECHANISM	- Rent review, generally every five years (rent remains flat in intervening period) –New rent established with reference to lease transactions in comparable property –Process conducted by independent surveyor - Rent review is generally upwards only 1-2 rent reviews per lease	- Built-in rent increases –Fixed uplift –Variable uplift (inflation indexed) - Post lease expiration, rent renegotiated with tenant –Passing rent level and structure of rental uplifts	- CPI-linked; upwards only (on initial base rent) - Post lease expiration, rent renegotiated with tenant - Tenant option at additional rent (pre-agreed at signing of initial lease)
RENEWAL RIGHTS	Statutory right of renewal under the terms of original lease (unless lease carved out of statute)	No tenant right to remain in the property unless a specific lease-extension right negotiated and signed	No tenant right to remain in the property unless a specific lease-extension right negotiated and signed
PROPERTY EXPENSES	- Leases are generally Fully Repairing and Insuring (“FRI”) –Building maintenance, insurance and most capital expenditure borne by the tenant –Some of the costs (e.g., utilities, council tax) are paid by the tenant directly while others are paid indirectly (paid by the landlord and reimbursed by the tenant through a service charge) - Void costs are therefore more substantial for UK landlords and include: –Loss of rent; unreimbursed service charges –Empty rates (property taxes)	- Unless triple-net lease, landlord generally responsible for all ongoing management costs of the building, including: –Utilities –Insurance –Property tax –Maintenance capex	- Tenant responsible for almost all costs –Utilities –Property tax –Maintenance capex –Insurance
BUILDING CONDITION	Strict requirement for tenant to return the space to its original condition after allowing for reasonable wear and tear	Less strict requirement	Strict requirement for tenant to return the space to its original condition after allowing for reasonable wear and tear



LEASE TERM COMPARISON - OFFICES

APPENDIX

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ENVIRONMENTAL

- AMOT INVESTS CONSIDERABLE SUMS TO ENSURE ADHERENCE WITH ENVIRONMENTAL VALUES IN THE OPERATION OF ITS EXISTING ASSETS AND THE CONSTRUCTION OF ITS NEW ASSETS.
- THE COMPANY'S MOST RECENT OFFICE DEVELOPMENTS HAVE ALL BEEN BUILT WITH STRICT ADHERENCE TO "GREEN BUILDING" PRACTICES AND HAVE RECEIVED HIGH LEED RATINGS.
- ATRIUM AND ToHA, AMOT'S TWO MOST RECENTLY COMPLETED DEVELOPMENTS WERE THE FIRST TWO BUILDINGS IN ISRAEL TO RECEIVE LEED PLATINUM STATUS, DEMONSTRATING AMOT'S COMMITMENT TO GREEN STANDARDS.
- THE COMPANY HAS ALSO DEPLOYED SOLAR PANELS AT OVER OF A DOZEN OF ITS ASSETS TO INCREASE THE PROPORTION OF GREEN ENERGY USAGE IN ITS PORTFOLIO.
- IN ADDITION, THE COMPANY WORKS ACTIVELY TO MAINTAIN A HIGH STANDARD OF MAINTENANCE ACROSS ITS PORTFOLIO TO REDUCE WATER AND ELECTRICITY USAGE IN ITS BUILDINGS.

SOCIAL

- AMOT HAS INVESTED CONSIDERABLE SUMS TO ENSURE STRICT ADHERENCE WITH ACCESSIBILITY VALUES.
- ALL OF AMOT'S ASSETS HAVE BEEN MADE ACCESSIBLE FOR PEOPLE WITH DISABILITIES.
- THE COMPANY HAS RECEIVED ACCESSIBILITY CERTIFICATES FROM ACCESS ISRAEL, A MAJOR NGO FOCUSED ON IMPROVING ACCESSIBILITY FOR DISABLED PERSONS THROUGHOUT SOCIETY.
- AMOT DONATES ABOUT USD 0.6M A YEAR TO VARIOUS CHARITABLE ORGANIZATIONS ACROSS ISRAEL. GIVING BACK TO THE COMMUNITY IS IMPORTANT FOR AMOT.

GOVERNMENTAL

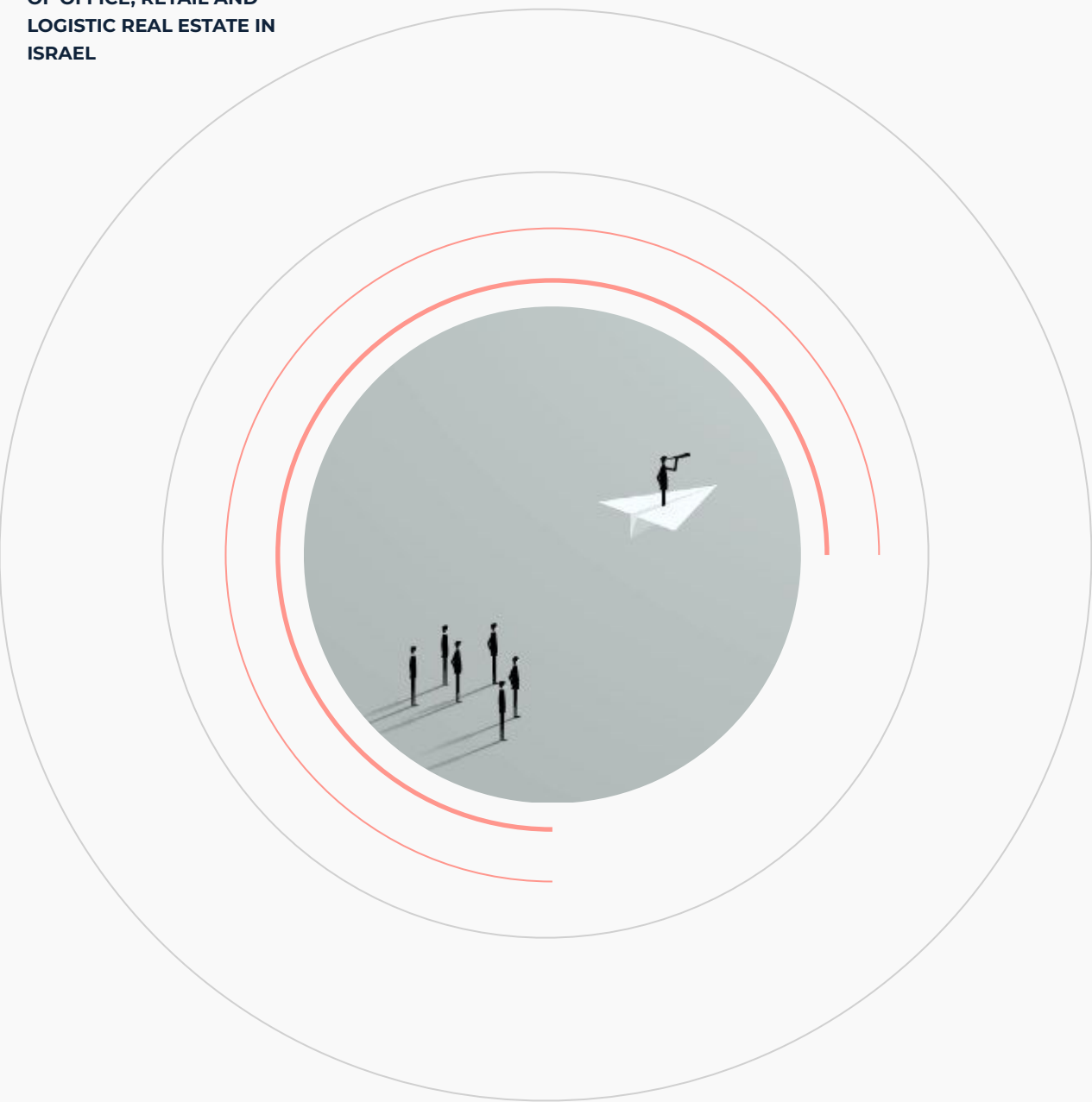
- BOARD OF DIRECTORS IS COMPRISED OF 9 DIRECTORS.
- ONLY 3 DIRECTORS ARE RELATED TO THE CONTROLLING SHAREHOLDER- ALONY HETZ, EMPHASIZING THE INDEPENDENCE WITH WHICH THE BOARD CONDUCTS ITSELF.
- BOARD MEMBERS ARE EXPERIENCED AND WELL-RESPECTED MEMBERS OF THE ISRAELI BUSINESS COMMUNITY.



ESG POLICY OF AMOT

APPENDIX

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The presentation does not constitute an offer or an invitation to purchase the Company's securities, and its contents do not constitute a recommendation or opinion or a substitute for the investor's discretion.

This presentation includes forecasts, valuations, estimates, and other information relating to future events and/or matters, the realization of which is not certain and is not under the Company's control, and is forward-looking information, as defined in the Securities Law, 1968. Such information may not be realized, in whole or in part, or may be realized in a manner significantly different than expected. Such information includes, inter alia, income forecasts, FFO and NOI, and timetables.

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All numbers and figures are approximate.



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ADDITIONAL
MATERIALS



CONTACT DETAILS

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LOGISTIC REAL ESTATE IN ISRAEL

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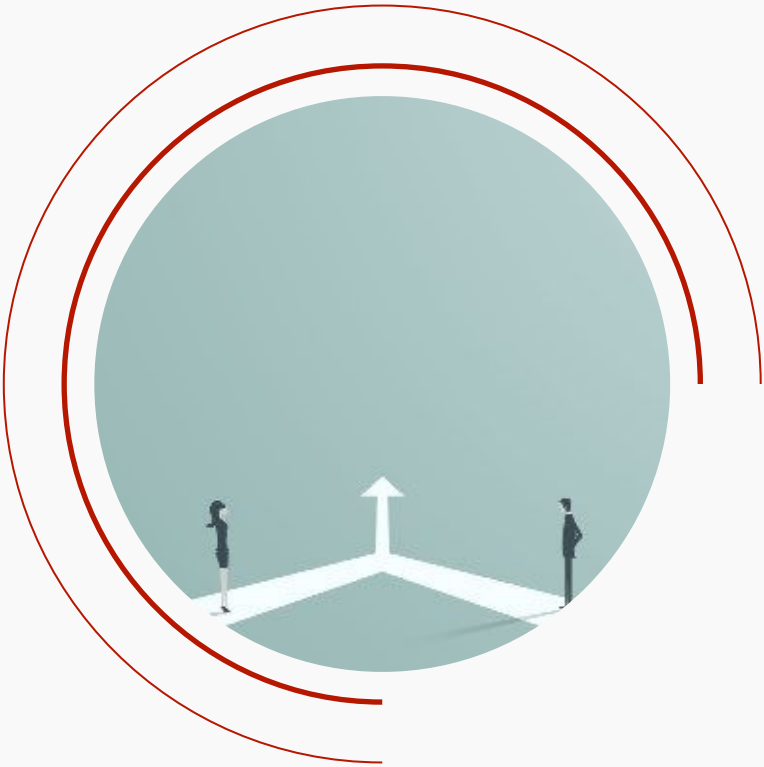
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2 JABOTINSKY STREET, RAMAT GAN
ISRAEL
5250501

AMOT INVESTMENTS LTD



INTRODUCTION TO
AMOT
INVESTOR PRESENTATION
JANUARY 2020



THANK YOU

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